



GC AUTOS LIMITED



#JOB-2475833



KYLEMORE CARS, M50 Business Park,
Ballymount, Dublin 12, D12 YP1D



No of positions : 2



Paid Position



40 hours per week



35000.00-75000.00 Euro Annually



20/10/2026



17/11/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : jobs@kylemorecars.ie



Open your camera
app & point here
to view this ad
online



Business Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Kylemore Cars is Ireland's leading Independent Used Car Dealership, with 800+ cars in stock. An exciting opportunity has become available for a Business Manager to join our high performing team.

Reporting to the Head of Sales Performance, the role of the Business Manager is to manage and develop consumer finance opportunities, deliver an excellent customer experience and support the achievement of our sales and finance performance objectives. The successful candidate will work closely with our Sales Department to ensure customers receive appropriate finance solutions, with all transactions completed efficiently, accurately and in accordance with regulatory requirements.

Key responsibilities include:

Manage the customer finance journey from initial discussion through to finance completion ensuring a professional and customer-focused experience.

Present and explain available vehicle finance options, repayment structures and approved ancillary products, helping customers make informed decisions.

Prepare finance quotations, support customer applications and ensure proposals are progressed efficiently within the Consumer Finance Department and approved finance providers.

Work closely with Sales Executives & Sales Managers to identify finance opportunities, improve finance penetration and support the achievement of departmental targets.

Build and maintain strong customer relationships through clear communication, timely follow-up and effective management of customer expectations.

Ensure finance applications, customer records and deal documentation are accurate, complete and maintained in line with Company procedures.

Monitor individual performance against agreed targets and contribute to the continuous improvement of finance processes and customer outcomes.

Maintain the highest standards of professionalism, confidentiality and regulatory compliance, operating within the Company's delegated authority and escalating issues where appropriate.

Required skills:

Previous experience in consumer finance, sales, financial services or a similar customer-facing commercial role.

Strong communication, interpersonal and customer relationship management skills.

A commercially driven mindset, with a focus on achieving targets and maximising opportunities.

Excellent organisational skills and attention to detail, with the ability to manage multiple customer transactions in a fast-paced environment.

A professional and proactive approach, with a strong commitment to customer service, accuracy and compliance.

Education & Experience:

Previous experience as a Business Manager within the motor industry is a distinct advantage.

Experience in consumer finance, finance applications and working with finance providers is desirable.

Relevant consumer finance qualifications and regulatory competency are advantageous. The successful candidate must hold the qualifications and authorisations required for the regulated activities undertaken.

Ability to use and interact wi

- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Managerial