



ARDROSTIG PLAZA HOLDINGS LIMITED



#JOB-2474249



APPLEGREEN, Togher Road, Cork, Co. Cork,
T12 KR89



No of positions : 1



Paid Position



39 hours per week



36605.00 Euro Annually



09/10/2026



06/11/2026

How to apply

Application Method :

Not available



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Business Sales Executives

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Position: Business sales executives

Salary: €36,605 per year

Working Hours: 39 hours per week

Business: Large holding company operating franchised restaurants.

Main Responsibilities:

Identify and approach potential franchisees, investors, and business partners.

Generate new leads through networking, referrals, digital enquiries, events, and direct prospecting.

Present franchise opportunities and explain the company's business model, investment requirements, benefits, and commercial terms.

Manage prospective clients throughout the sales process, from initial enquiry to closing.

Conduct meetings, presentations, and follow-ups with potential franchisees.

Understand clients' financial capacity, business objectives, and suitability for available franchise opportunities.

Negotiate commercial terms within company guidelines.

Prepare sales proposals, franchise information packs, and related documentation.

Maintain accurate records of leads, meetings, negotiations, and sales activity.

- **Sector:** accommodation and food service activities

Career Level

- Experienced [Non-Managerial]