



TBO TEK IRELAND LIMITED



#JOB-2473918



CERTIOR HEALTH, Unit 2, Unit 50,
Rosemount Bus Pk, Dublin 11, D11 XN76



No of positions : 1



Paid Position



39 hours per week



34009.00 Euro Annually



07/10/2026



04/11/2026

How to apply

Application Method :

Not available



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Business Sales Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

TBO TEK IRELAND LIMITED is hiring Business Sales Executive at Unit 50, Rosemount Bus Pk, Dublin 11, D11 XN76. Applicant will be responsible for these duties: Identify and develop new business opportunities for hotel bookings. Contact corporate clients, tour operators, and other potential customers. Build and maintain relationships with existing and prospective clients. Handle booking inquiries through communication channels. Prepare quotations, negotiate rates, and close booking deals. Coordinate with suppliers to confirm room availability, rates, and reservations. Follow up with clients on quotations, payments, and confirmations. Achieve monthly and quarterly sales and revenue targets. Maintain accurate records of leads, customers, bookings, and sales activities. Promote special offers, packages, and corporate rates. Monitor competitor pricing and market trends. Resolve customer complaints and booking-related issues professionally. Coordinate with the operations and reservations teams to ensure smooth service delivery. Prepare regular sales reports and provide updates to management. Salary will be €34,009 per annum for 39-Hours per week and 2 years fixed term contract

- **Sector:** accommodation and food service activities

Career Level

- Experienced [Non-Managerial]