



Company Details Confidential



#JOB-2473749



FITZWILLIAM TOWNHOUSE Limited , 41

Fitzwilliam St Up, Dublin 2, D02 PW71



No of positions : 1



Paid Position



39 hours per week



36605.00 Euro Annually



06/10/2026



03/11/2026

How to apply

Application Method :

Not available



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Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Fitzwilliam Townhouse Limited - 41 Upper Fitzwilliam Street

Dublin 2, Ireland, D02PW71 is seeking for 1 Business Development Manager

Role Overview:

Drive company growth by identifying new market opportunities, building client relationships, and delivering on key revenue objectives.

Key Responsibilities:

Opportunity & Lead Generation: Identify, research, and convert new market opportunities and leads.

Client & Commercial Management: Build key client relationships, draft proposals, and negotiate commercial deals.

Strategy & Collaboration: Align with management on strategy, report on pipeline metrics, and coordinate across departments.

Market Intelligence: Monitor market trends and competitor activity to maintain business advantage.

Requirements:

Proven track record in business development, sales, or account management.

Strong communication, negotiation, organizational, and relationship-building skills.

Contact type: 24 Months Permanent full-time

2 years experience requires

39 hours per week / Salary €36,605 annually

- **Sector:** other service activities

Career Level

- Experienced [Non-Managerial]