



VIRIDI SYSTEMS LIMITED



#JOB-2473457



TRINITY MEDICAL, C5, Riverview Bus Pk,
Nangor Road, Dublin 12, D12 EC96



No of positions : 1



Paid Position



40 hours per week



40000.00 Euro Annually



05/10/2026



02/11/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : Careers@trinitymed.ie



Open your camera
app & point here
to view this ad
online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Viridi Systems Limited t/a Trinity Medical is seeking a Business Development Manager to develop customer relationships and commercial opportunities across our healthcare technology portfolio, with particular focus on Endoscopy, Sterile Services/CSSD and Infection Prevention & Control.

The role involves developing existing and prospective hospital accounts, building relationships with clinical, technical, procurement and other relevant healthcare stakeholders, and identifying new product, project and account development opportunities.

Key responsibilities include planning and undertaking customer visits throughout Ireland; developing relationships with key decision-makers; mapping accounts and identifying customer requirements; delivering and coordinating product presentations, demonstrations, evaluations and trials; preparing quotations and following up commercial opportunities; gathering customer feedback, market and competitor intelligence; and maintaining accurate customer, activity and opportunity information within the company CRM system.

The Business Development Manager will work with internal colleagues and supplier specialists where technical or product support is required and will develop a qualified pipeline of future business opportunities.

The successful candidate will undertake structured product, market and application training to develop detailed knowledge of Trinity Medical's healthcare technology portfolio and the clinical and operational environments in which its products are used, while progressively developing independent responsibility for customer accounts across Ireland.

- This vacancy is suitable for Remote/Blended working
- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Managerial

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 2
- **Driving Licence:** Full: B

(Desirable)

- **Ability Skills:** Administration, Analytical, Communications, Computer Literacy
- **Competency Skills:** Decision Making, Flexibility, Negotiation
- **Languages:** English C2-Master (Fluent)
- **Proximity Locator Distance:** 20 Kilometres