



Averymont Ltd



#JOB-2473032



Gt Nat S Ct Hotel, Raheen, Limerick, Co.

Limerick, V94 E77X



No of positions : 1



Paid Position



39 hours per week



36605.00 Euro Annually



05/10/2026



02/11/2026

How to apply

Application Method :

Not available



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online



Business Development Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

An exciting opportunity has arisen for an experienced Business Development Executive to join the management team of GN South Court Hotel, Raheen, County Limerick. This is a full-time position.

Key Responsibilities

Business Development & Lead Generation: Identify and pursue new business opportunities within your designated region, leveraging existing industry knowledge and relationships to generate new leads and expand the client base.

Sales Strategy & Growth: Work closely with senior management to develop and implement business development strategies that support the company's growth objectives.

Client Relationship Management: Build and maintain strong, long-term relationships with existing and prospective clients, engaging with key decision-makers

Market Awareness & Research: Monitor industry trends, competitor activity and emerging market opportunities to identify areas for business growth and development.

Sales Performance: Work towards achieving agreed sales targets, KPIs and business development objectives, contributing to the overall success and expansion of the company.

Client Retention & Support: Maintain ongoing engagement with clients following the completion of a sale, ensuring a high standard of service, client satisfaction and opportunities for repeat business.

Internal Collaboration: Work closely with restaurant operations and senior management to identify commercial opportunities, maintain service standards and ensure a smooth transition from client acquisition to service delivery.

Skills & Experience

Sales & Customer Service Experience: Previous experience in hospitality, sales, customer service or a client-facing role, with a strong understanding of customer needs and relationship management.

Previous B2B sales or business development experience is advantageous but not essential.

Communication & Interpersonal Skills: Excellent verbal and written communication skills, with the confidence to engage professionally with clients, build rapport and negotiate effectively.

Commercial Awareness: An understanding of business operations and the ability to identify opportunities to generate revenue, develop new partnerships and support business growth.

Self-Motivation & Initiative: A proactive and driven approach, with the ability to work independently.

Problem-Solving & Adaptability: Ability to understand client requirements, identify challenges and develop practical, tailored solutions.

Organisation & Time Management: Strong organisational skills, with the ability to manage competing priorities.

Teamwork & Collaboration: Ability to work effectively with colleagues, management and operational teams to deliver a consistent and professional service.

- **Sector:** accommodation and food service activities

Career Level

- Executive