



ALB PRIVATE RETAIL LIMITED



#JOB-2472347



The Hatchet Inn, Barstown, Dunboyne, Co.

Meath, A86 NY13



No of positions : 1



Paid Position



39 hours per week



37000.00 Euro Annually



30/09/2026



28/10/2026

How to apply

Application Method :

Not available



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Business Sales Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Responsibilities:

Develop and maintain strong relationships with suppliers, distributors, retail partners and existing business customers.

Maintain and grow existing accounts while generating new business in line with agreed sales targets.

Manage the sales pipeline in the CRM, tracking leads, opportunities, quotations, follow-ups and account activity.

Identify and pursue new business opportunities to increase revenue and expand the company's B2B trade customer base.

Conduct market research and competitor analysis to identify customer trends, pricing movements and new business opportunities.

Support supplier and brand discussions relating to pricing, promotional offers, discounts, rebates and product availability.

Compare supplier pricing, minimum order quantities, delivery terms and product availability to support purchasing decisions.

Support bulk and forward-buying decisions by reviewing demand, stock levels, shelf life, storage requirements and available supplier discounts.

Monitor product costs and assist with reviewing selling prices and margin levels to ensure products remain commercially competitive.

Collaborate with marketing, procurement, warehouse and logistics teams to support product launches, promotions and customer requirements.

Support new product launches by coordinating pricing, stock availability, promotional activity and in-store execution.

Monitor sales performance and contribute to planning activities aimed at improving customer reach and overall business growth.

Support the sales and marketing team with daily, weekly and monthly sales and performance reports.

Assist in preparing quarterly and annual sales and marketing action plans and provide updates

against agreed activities and targets.

Attend trade shows, exhibitions, supplier meetings and networking events to represent the company and follow up on potential leads.

Maintain accurate and up-to-date records in the CRM system, including customer details, lead pipelines, quotations and account activity.

Discuss customer requirements and advise on suitable product options, availability and relevant product limitations.

Working Hours: 39 Hours Per week

Annual Salary: €37,000

Company: Alb Private Retail Limited

Job Location: The Hatchet Inn, Barstown, Dunboyne Co. Meath, Dunboyne, Meath, A86 NY13

Start date: 07/12/2026

- This vacancy is suitable for Remote/Blended working
- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Entry Level