



Salthill Hotel



#JOB-2470911



Salthill Hotel, Rockbarton W, Salthill, Galway,
Co. Galway, H91 DD4V



No of positions : 1



Paid Position



39 hours per week



36605.00 Euro Annually



18/09/2026



16/10/2026

How to apply

Application Method :

Not available



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Business Sales Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

We are looking for a motivated, confident, and results-driven Business Sales Executive to join our team.

This is an exciting opportunity for someone with a passion for sales, building strong business relationships, and identifying new opportunities to drive revenue and business growth.

Key Responsibilities

Identify and develop new business opportunities to achieve sales targets.

Build and maintain strong relationships with new and existing clients.

Promote our products and services to prospective customers.

Prepare quotations, proposals, and sales presentations.

Negotiate contracts and close sales opportunities.

Manage and follow up on sales leads and enquiries.

Maintain accurate records of sales activities and customer interactions.

Work closely with internal teams to ensure excellent customer service and client satisfaction.

What We're Looking For

Previous experience in sales, business development, or a similar role is desirable.

Excellent communication, negotiation, and interpersonal skills.

A proactive, confident, and target-driven approach.

Strong organisational and time-management abilities.

Ability to build relationships and identify customer needs.

A positive attitude and willingness to learn and develop.

Proficiency in Microsoft Office and CRM systems is an advantage.

- **Sector:** accommodation and food service activities

Career Level

- Experienced [Non-Managerial]