



ELIS TEXTILE SERVICES LTD



#JOB-2467642



ELIS PEST CONTROL, Unit Q9, Block Q,
Grants Road, Greenogue Bus Pk, Co. Dublin,
D24 PV26



No of positions : 1



Paid Position



39 hours per week



36605.00 Euro Annually



25/09/2026



23/10/2026

How to apply

Application Method :

Not available



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app & point here
to view this ad
online



Business Development Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Job Title: Business Development Executive

Location: Q9, Block Q Grants Road, Greenogue Business Park, Rathcoole, Co. Dublin, D24 PV26
plus field based work

Employment Type: Full-Time

Reports To: Commercial Manager

Elis is a leading international multi-service provider, offering textile, hygiene, and facility solutions across a broad range of industries. We are also a trusted provider of professional pest control services, dedicated to safeguarding businesses and organisations throughout Ireland. Our team is focused on delivering safe, effective, and dependable pest management solutions, underpinned by comprehensive training, high professional standards, and outstanding customer service.

We are committed to investing in our people and creating a supportive, high-performance environment.

The Role

We are seeking a motivated and results-driven Business Development Executive to join our Pest Control team.

This is a field-based role where you will be responsible for generating new business, managing client relationships, and driving growth within your territory.

Key Responsibilities

Identify and secure new business opportunities across Dublin

Build and manage a strong pipeline through proactive prospecting

Deliver professional and tailored sales presentations

Manage the full sales cycle from lead generation to closing

Build and maintain strong relationships with key decision-makers

Achieve and exceed sales targets and KPIs

Maintain accurate CRM records and reporting

Work closely with internal teams to ensure excellent service delivery

Essential Requirements

Proven experience in sales or business development

Track record of meeting or exceeding targets/KPIs

Strong account management and pipeline management skills

Confidence engaging with large businesses

Excellent communication and negotiation skills

Full clean driving licence

Self-motivated with the ability to work independently

Desirable

Experience in pest control or a related service industry

Good level of Microsoft Office competency

What We Offer:

€36,605 per annum

39 hours a week

Attractive commission structure

Company vehicle

Laptop and mobile phone

Ongoing training and development

Supportive and collaborative team environment

Job start date 30/11/2026

Why Join Elis?

You'll have the opportunity to make a real impact in the Dublin market, grow your career, and join a well-established and respected business.

[Apply Now](#)

If you're an ambitious professional ready to take the next step in your career, we'd love to hear from you. Please apply with your updated CV.

- This vacancy is suitable for Remote/Blended working
- **Sector:** other service activities

Career Level

- Experienced [Non-Managerial]