



HATCHED LIMITED



#JOB-2467403



The Moorings, Lennox Place, South Circular
Road, Dublin 8, D08 NV96



No of positions : 1



Paid Position



37.5 hours per week



36650.00-38000.00 Euro Annually



03/09/2026



01/10/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : sinead@hatched.ie



Open your camera
app & point here
to view this ad
online



Operations Executive & Business Development

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Hatched Analytics serves a client base of sophisticated hedge funds - primarily long/short equity strategies - headquartered in New York and London.

This role is based Wednesday and Thursday in Dublin office and rest of week from home. This can increase/change as business requires.

The Role

This is a commercially focused, internationally oriented operations role at the heart of our data trading business. The successful candidate will be responsible for identifying, engaging, and managing data suppliers and business partners across global markets, with a particular emphasis on non-EEA regions. A significant component of the role involves conducting outreach, negotiations, and relationship management in languages other than English, directly with international counterparts.

Key Responsibilities

- Identifying and sourcing new international data suppliers and vendors across non-EEA markets through structured outreach and research

- Collaborating cross-functionally with data, quant, and research teams to distil complex analytical requirements into clear, accessible briefs for international data contributors and suppliers.

- Managing and maintaining B2B relationships with existing international data providers, negotiating terms and ensuring supply continuity

- Conducting professional correspondence and negotiations in at least one non-EEA official language on a daily basis

- Evaluating and qualifying inbound data sources for relevance, quality, and commercial viability

- Supporting the onboarding of new international partners into the company's data pipeline

Coordinating cross-functional operations to ensure data delivery timelines and quality standards are consistently met

Maintaining accurate records of supplier communications, contract terms, and partnership activity

Providing market intelligence on emerging international data sources and opportunities

Requirements - Essential

A Level 8 degree or higher in Business, International Business, Commerce, Data Analytics, or a closely related discipline

Demonstrated experience in international B2B operations, data sourcing, or business development

Fluency in English and at least one additional non-EEA language, candidates must be capable of conducting business negotiations, supplier correspondence, and professional communications in the additional language

Strong understanding of global data markets and international supplier landscapes

Proven ability to manage multiple international supplier relationships, projects and other operational tasks simultaneously

Excellent communication and negotiation skills across cultures and time zones

Proficiency in CRM tools and operational tracking systems

Requirements - Desirable

Experience working within a data trading, data brokerage, or analytics environment

Familiarity with data quality assessment methodologies

Experience with fast-paced, startup or scale-up environments

- This vacancy is suitable for Remote/Blended working
- **Sector:** financial and insurance activities

Career Level

- Experienced [Non-Managerial]