



Gilligan Black Recruitment Ltd



#JOB-2466439



Co. Cork,



No of positions : 1



Paid Position



40 hours per week



90000.00 Euro Annually



28/08/2026



25/09/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : anne.reid@gilliganblack.ie



Open your camera
app & point here
to view this ad
online



Senior Sales Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Senior Sales Manager

Cork Area

Base salary up to €90k, plus bonus and excellent benefits

This is an incredible opportunity, due to internal progression and growth, for an experienced Sales Manager to join a Global success-story!

As the Sales Manager you will be responsible for a team of Account Managers across the Engineering Sector. It is essential that you have managed a team of field-based Account Managers in the past and have a history of success.

This role is part of the senior leadership team, and you will be responsible for strategically managing, coaching and developing while working towards the goals set out by the Sales Director.

Typically, you will be involved in:

Managing a team of Account Managers (in the field)

Understanding the goals set out by the Sales Director, and putting steps in place to achieve these goals

Get involved, as needed, with customer negotiations and sales meetings

Manage performance reviews

Work with senior leaders on the corporate strategy, and being comfortable around analysing sales figures

Joining an established team, who are continuing to succeed – this role will focus heavily on the analysis and strategic planning for the team.

It is essential that you have a business-related Degree (ideally Masters' qualification), experience within the Engineering sector would be an advantage, along with proven experience managing a field-based sales team.

If you want to join an incredible company, where you will be given every opportunity to grow and develop – please apply via the link below for consideration!

- **Sector:** construction

Career Level

- Managerial