



Gilligan Black Recruitment Ltd



#JOB-2466419



Co. Cork,



No of positions : 1



Paid Position



40 hours per week



110000.00 Euro Annually



28/08/2026



25/09/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : theresa@gilliganblack.ie



Open your camera
app & point here
to view this ad
online



Regional Sales Director

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Regional Sales Director

Cork, Co.Cork

€110k base - 20k OTE with above standard benefits package and career opportunities

Are you a people-focused leader who thrives on developing high-performing teams and building strong customer relationships? We are looking for a motivated Regional Sales Director to develop the commercial strategy and set business goals to deliver within a fast-growing and innovative sector.

This is an influential leadership roles within a supportive and ambitious organisation, offering the opportunity to shape regional success while empowering others to reach their full potential. You'll combine strategic thinking with a collaborative, hands-on leadership style to drive sustainable growth and deliver outstanding customer experiences.

Key responsibilities include:

Leading, coaching, and developing a team to achieve regional objectives and KPIs servicing an Engineering and Construction focused customer base.

Creating a positive, high-performance culture focused on growth, collaboration, and continuous improvement

Strengthening customer partnerships to support long-term business success

Developing effective use of data to aid in decision making,

Supporting change initiatives while ensuring alignment with company values and strategic goals

We're looking for candidates who have:

Experience leading in a strategic and hands on way,

A strong commercial background, with excellent knowledge in the local construction market.

Excellent communication, planning, and organisational skills

The ability to inspire, influence, and manage change effectively

A degree qualification (Master's preferred)

If you're ready to take the next step in your leadership career within an organisation that values growth, collaboration, and inclusivity, we'd love to hear from you. Apply now with your CV.

- **Sector:** construction

Career Level

- Professional