



TFI MARINE LIMITED



#JOB-2466167

COMMISSIONERS OF IRISH LIGHTS, Irish



Lgts Bldg, Hbr Rd, Dun Laoghair, Co. Dublin,
A96 H500



No of positions : 1



Paid Position



40 hours per week



Competitive



28/08/2026



25/09/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : John.Herlihy@tfimarine.com



Open your camera
app & point here
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online



Senior Executive - Offshore Wind Technology & Commercial Development

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

We are looking for a senior executive with extensive experience in the floating offshore wind sector, who combines strong industry knowledge with an established network of relationships across the offshore wind community.

The successful candidate will play a key role in developing and executing TFI Marine's commercial and strategic growth strategy. They will be expected to identify opportunities, develop relationships with key industry participants, support major commercial opportunities and help position TFI Marine's technology within the rapidly developing floating offshore wind market.

This is a highly relationship-driven role. The successful candidate should have an established reputation and network within the floating offshore wind industry and be capable of opening doors, developing strategic relationships and representing TFI Marine credibly at senior level.

Key Responsibilities

Strategic & Commercial Leadership

- Help develop and execute TFI Marine's commercial strategy for the floating offshore wind market.
- Identify and develop new commercial opportunities, partnerships and markets.
- Develop relationships with offshore wind developers, turbine OEMs, engineering companies, utilities, contractors, marine operators and other key industry stakeholders.
- Identify projects and opportunities where TFI Marine's technology can provide significant commercial and technical value.
- Support the development and negotiation of strategic partnerships, commercial agreements and customer contracts.
- Represent TFI Marine in senior-level commercial discussions and negotiations.
- Provide the Board with market intelligence, strategic insight and recommendations.
- Monitor developments in floating offshore wind technology, projects, supply chains, regulation and commercial models.

Industry Relationships & Business Development

- Build and maintain strong relationships with senior executives and decision-makers across the floating offshore wind sector.
- Leverage an existing industry network to develop introductions, opportunities and strategic partnerships.
- Engage with developers during the early stages of project development to identify opportunities for TFI Marine's technology.
- Develop relationships with major floating wind projects and their developers, engineering partners and supply chains.
- Represent TFI Marine at major industry conferences, exhibitions, workshops and stakeholder meetings.
- Develop TFI Marine's profile and reputation within the global floating offshore wind community.

Technology & Market Development

- Develop a detailed understanding of the technical and commercial challenges facing floating offshore wind.
- Understand the evolving requirements of developers, turbine OEMs, mooring suppliers, marine contractors and other participants in the floating wind supply chain.
- Work closely with TFI Marine's engineering team to understand the company's technology and communicate its value proposition
- This vacancy is suitable for Remote/Blended working
- **Sector:** professional, scientific and technical activities

Career Level

- Senior Executive

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 10
- **Minimum Qualification:** Level 6 (incl Higher Advanced Certificate & National Craft Certificate)
- **Specialising In:** offshore marine experience

(Desirable)

- **Ability Skills:** Communications, Engineering, Interpersonal Skills, Technical IT
- **Competency Skills:** Leadership, Negotiation, Networking, Teamwork