



Sodexo Ireland



#JOB-2465917



Munster,



No of positions : 1



Paid Position



40 hours per week



60000.00-80000.00 Euro Annually



25/08/2026



22/09/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

URL :

<https://www.sodexojobs.co.uk/jobs/account-manager-in-munster.19692>



Open your camera app & point here to view this ad online



Account Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

About the role

Account Manager – Technical Services

Location: West & South of Ireland

Salary: €60,000 - €80,000

Contract: Full-time, Permanent

What you'll be doing

Lead the delivery of integrated hard and soft FM services across a multi-site portfolio.

Build strong relationships with key client stakeholders and ensure exceptional service delivery.

Drive operational excellence, compliance, and continuous improvement across engineering and facilities operations.

Manage account budgets, forecasting, P&L performance, and identify opportunities for contract growth.

Lead, coach, and develop operational management teams, creating a high-performing culture.

Support contract mobilisations, service transformations, and capital projects while driving innovation and best practice.

What we're looking for

Significant experience managing technical services, engineering, or integrated facilities management contracts.

Strong knowledge of hard and soft FM, asset management, and maintenance strategies.

Experience managing large operational teams and senior client relationships.

Commercially astute with experience managing budgets, forecasting, and P&L.

A proven ability to improve operational performance and grow client accounts.

A qualification in Engineering, Facilities Management, Building Services, or a related discipline is desirable, along with professional memberships or HSE qualifications such as IWFM, IOSH, CIBSE, IET, or NEBOSH.

Why Sodexo?

Working with Sodexo is more than a job; it's a chance to be part of something greater.

Belong in a company and team that values you for you.

Act with purpose and have an impact through your everyday actions.

Thrive in your own way.

We also offer a range of perks, rewards and benefits for our colleagues and their families:

Unlimited access to an online platform offering wellbeing support

An extensive Employee Assistance Programme to help with everyday issues or life's larger problems, including legal and financial advice, support with work or personal issues impacting your wellbeing

Access to a 24hr virtual GP Service

Sodexo Discounts Scheme, offering great deals 24/7 across popular high street retailers (also open to friends and family)

Save for your future by becoming a member of the Pension Plan

Opportunities to enable colleagues to grow and succeed throughout their career at Sodexo, including a variety of learning and development tools

Bike to Work Scheme to help colleagues to do their bit for the environment whilst keeping fit

Sodexo UK and Irelands enhanced benefits and leave policies.

Sodexo reserves the right to close this advert early if we are in receipt of a high number of applications.

- **Sector:** administrative and support service activities

Career Level

- Experienced [Non-Managerial]

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 1
- **Minimum Qualification:** No Qualification

(Desirable)

- **Ability Skills:** Administration, Interpersonal Skills
- **Competency Skills:** Collaboration, Teamwork