



MAURICE WARD AND COMPANY LIMITED



#APP-2465132



Shannon, Co. Clare,



No of positions : 1



Apprenticeship



Per Employer



Apprentice Rates



20/08/2026



17/09/2026

## How to apply

### Application Method :

Please apply to the vacancy by the following means:

Email : [gary.mcgettrick@mauriceward.com](mailto:gary.mcgettrick@mauriceward.com)



Open your camera  
app & point here  
to view this ad  
online



## Logistics Associate - Apprenticeship

### Job Description

A leading Art Handling and Transport company, Maurice Ward & Co Ltd, is seeking to hire a Business Development Apprentice under the Logistics Associate Apprenticeship program.

A successful candidate will be required to attend classes at MTU Cork Campus from September to May (hybrid learning - online and classroom teaching).

Upon completion of the programme, an apprentice will be awarded a Higher Certificate in Logistics at QQI Level 6 (NFQ)

Title: Business Development Apprentice (Logistics Associate Apprenticeship)

Reporting to: Head of Business Development

Location: Shannon, Co.Clare

Inside Sales / Business Development

Maurice Ward is seeking a highly motivated and commercially driven individual with a strong competitive streak who thrives in a fast-paced sales environment. This is an exciting opportunity for an ambitious sales professional to play a key role in delivering the company's ambitious growth objectives.

The successful candidate will be confident, proactive, and results-oriented, with the ability to build strong relationships and identify new business opportunities. They will be comfortable engaging with prospective clients by phone, video call, and face-to-face, generating new leads, following up on referrals from partners, preparing competitive proposals, negotiating opportunities, and successfully closing new business.

### Key Responsibilities:

- Proactively identify and develop new business opportunities.
- Generate leads through outbound prospecting, networking, referrals, and market research.
- Follow up on sales leads generated by partners, marketing activities, and internal referrals.
- Build and maintain strong relationships with prospective and existing customers.
- Understand customer logistics requirements and develop tailored solutions.
- Prepare quotations, proposals, and tender responses.
- Negotiate commercial agreements and successfully close new business.
- Maintain an active sales pipeline and ensure accurate CRM updates.

- Meet and exceed agreed sales targets and KPIs.
- Represent Maurice Ward at customer meetings, exhibitions, networking events, and industry conferences.
- Collaborate closely with operational teams to ensure exceptional customer service and successful onboarding of new clients.

Applicant must meet one of the LAA programme entry criteria:

- H7/O6 or above in five leaving certificate (or equivalent) subjects. A minimum of grade O6 must be obtained in English. A minimum of grade O6 or a B2 or above in Foundation level must be obtained in mathematics
- Holders of a QQI Level 5 or Level 6 (or equivalent) in cognate areas (e.g. business, logistics, and distribution, supply chain management, etc)
- Applicants may also be eligible to become apprentices via Recognition of Prior Learning (RPL).

Application:

Apply by sending your CV with an accompanying Cover Letter directly to Gary McGettrick–Head of Business Development at [gary.mcgettrick@mauriceward.com](mailto:gary.mcgettrick@mauriceward.com)

For more information please see [apprenticeship.ie](http://apprenticeship.ie)

**Note:** As part of the national apprenticeship system, there are formal requirements for approval of an employer's suitability to train apprentices and for registration of apprentices. Advertising on this site does not guarantee that Employers are approved to recruit and train for apprenticeship positions.

- **Sector:** other service activities

### Career Level

- Not Required

### Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 0
- **Minimum Qualification:** Level 5 (incl Leaving Certificate/ Leaving Certificate Applied/ Leaving Certificate Vocational Programme)

(Desirable)

- **Ability Skills:** Administration, Analytical, Communications, Interpersonal Skills
- **Competency Skills:** Problem Solving, Teamwork, Time Management, Working on own Initiative