



Sodexo Ireland



#JOB-2464181



Limerick, Ireland, V94 X6T4



No of positions : 1



Paid Position



40 hours per week



82000.00 Euro Annually



14/08/2026



28/08/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Address:

<https://www.sodexojobs.co.uk/jobs/dining-account-manager-in-ireland.19351>



Open your camera app & point here to view this ad online



Dining Account Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Dining Account Manager

Location: Dublin, Republic of Ireland (Multi-Site Position)

Contract: Full-time, Permanent

Salary: €82,000 per annum plus Sodexo Benefits

We're looking for an experienced Dining Account Manager to lead the delivery of a key account's dining services across Ireland.

This is a senior multi-site role, responsible for delivering an exceptional dining and hospitality experience while managing the commercial, operational and people performance of the portfolio. You'll work closely with Microsoft stakeholders and senior Sodexo teams to drive innovation, continuous improvement and long-term growth.

The Role

Lead the operational delivery of dining services across the ROI portfolio.

Manage and develop Catering and Dining Managers, creating high-performing teams across multiple sites.

Take full P&L responsibility for the portfolio, managing budgets, forecasting, labour costs and overall profitability.

Drive participation, revenue growth, productivity and agreed commercial targets.

Build strong relationships with stakeholders and act as a trusted strategic partner.

Ensure SLAs, KPIs and contractual commitments are consistently achieved.

Drive innovation across food, beverage, hospitality and retail concepts to improve customer experience.

Identify opportunities for organic growth, contract extensions and additional services.

Ensure high standards of food safety, HACCP, Health & Safety, allergens, COSHH and environmental compliance.

Lead audits, operational reviews and continuous improvement initiatives across the portfolio.

Champion sustainability, including waste reduction and more efficient use of resources.

Work closely with Sodexo support functions including Finance, Purchasing, Digital, Marketing and AI.

About You

We're looking for someone with:

Proven multi-site operational leadership experience within contract catering, hospitality or workplace services.

Strong commercial experience with full P&L responsibility.

A track record of leading and developing management teams.

Strong client relationship and stakeholder management skills.

Experience driving commercial growth and improving operational performance.

A strong understanding of KPIs, SLAs, budgeting and forecasting.

Good knowledge of Health & Safety and Food Safety legislation.

Food Safety Level 3 qualification.

IOSH Managing Safely would be advantageous.

Excellent communication, influencing and problem-solving skills.

A full driving licence and flexibility to travel between sites.

- **Sector:** accommodation and food service activities

Career Level

- Experienced [Non-Managerial]