



WURTH (IRELAND) LIMITED



#JOB-2462763

WURTH IRELAND LTD., UNIT 3, Kinsale Rd



Comm Ctr, Kinsale Road, Cork, Co. Cork, T12
YH68



No of positions : 1



Paid Position



40 hours per week



45200.00 Euro Annually



07/08/2026



04/09/2026

How to apply

Application Method :

Not available



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to view this ad
online



Shop Lead

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Join our Würth Community

The Würth Group is a leading provider of industrial consumable products, with over 400 companies and a global workforce of 83,000 people. Our commitment to high quality products, innovation and excellent customer service has earned us an enviable reputation and continued growth.

Your Mission!

As Shop Lead, you will supervise a small, dynamic team delivering excellent service to B2B customers. You will ensure your team is organised, motivated, and achieving sales and service targets while maintaining exceptional operational standards across both stores and on-site delivery activities.

You will act as the key link between management and Shop staff, supporting performance, coaching team members, and ensuring consistency in service delivery.

Key Responsibilities

Team Leadership & Supervision

Supervise and support a team of three shop staff

Allocate daily tasks and ensure efficient coverage across both store locations

Provide on-the-job coaching, guidance, and performance feedback

Support onboarding and training of new team members

Lead by example in delivering excellent customer service

Sales & Customer Engagement

Support and drive sales performance across retail and construction customers

Oversee telesales activity and ensure follow-up on construction accounts

Assist in identifying opportunities to grow customer relationships and sales

Step in to handle key customer accounts when required

Operations & Coordination

Ensure smooth coordination of deliveries to construction sites

Oversee stock management, replenishment, and accuracy across both locations

Support rota planning and ensure adequate store coverage

Maintain high standards of merchandising, cleanliness, and organisation

Performance & Reporting

Monitor KPIs including sales, margin, and customer service targets

Report performance updates to management

Identify issues or opportunities and implement improvements where possible

Health, Safety & Compliance

Ensure all team members follow safety procedures in-store and on the road

Promote a strong culture of security awareness and compliance

Maintain safe working practices across all activities

Skills, Experience & Requirements

Previous experience in retail, trade, tools, construction, or similar environment

Proven ability to lead, motivate, or support a small team (formal supervisory experience an advantage)

Strong sales background with a customer-focused mindset

Full clean driving licence (essential)

Excellent communication and interpersonal skills

Highly organised with the ability to manage competing priorities

Confident working across multiple locations and adapting quickly

Strong knowledge of construction or trade products is a advantage

Reporting to: Head of Shops

Location: Cork

Diversity is our Future

The future needs good decisions and good decisions are a result of a diversity of opinions and perspectives!

Würth Ireland is committed to championing an inclusive and diverse workforce

- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Managerial