



MJTECHNOLOGIES LIMITED



#JOB-2461187



41 Williamstown Village, Williamstown,
Waterford, Co. Waterford, X91 V9D2



No of positions : 1



Paid Position



39 hours per week



36605.00 Euro Annually



04/08/2026



01/09/2026

How to apply

Application Method :

Not available



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Operations Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Direct end-to-end operational delivery of enterprise Audio-Visual (AV), Unified Communications, and IT infrastructure projects, ensuring compliance with contractual obligations, technical specifications, budgets, and delivery schedules.

Optimize operational workflows by implementing Lean process improvement initiatives that reduce project lead times, improve installation efficiency, and enhance overall service delivery performance.

Manage cross-functional teams comprising project managers, AV engineers, network engineers, procurement specialists, logistics personnel, and field technicians to ensure seamless project execution.

Develop operational strategies, resource allocation plans, and capacity forecasting models to maximize workforce utilization while maintaining high-quality project outcomes.

Oversee procurement operations, supplier performance, inventory management, and logistics coordination to ensure timely availability of AV equipment, networking hardware, and installation materials.

Establish operational governance frameworks, Key Performance Indicators (KPIs), Service Level Agreements (SLAs), and performance dashboards to monitor business efficiency and drive continuous operational improvement.

Direct risk management activities by proactively identifying project, commercial, operational, and supply chain risks and implementing effective mitigation and business continuity strategies.

Collaborate with solution architects, technical consultants, and sales teams during pre-sales and project planning phases to ensure operational feasibility, resource readiness, and successful project transitions.

Implement quality management processes, installation standards, and operational compliance procedures to ensure consistent delivery of enterprise-grade AV and IT integration solutions.

Monitor project financial performance by controlling operational budgets, labour costs, procurement expenditure, subcontractor utilization, and project profitability.

Negotiate commercial agreements, supplier contracts, and service arrangements to strengthen vendor relationships, improve procurement efficiency, and optimize operational costs.

Lead operational planning and execution for large-scale deployments involving Microsoft Teams Rooms, Zoom Rooms, digital signage, IPTV, enterprise networking, and integrated smart workplace technologies.

Ensure compliance with applicable health and safety legislation, company policies, client site requirements, information security practices, and quality management standards throughout project execution.

Drive customer satisfaction initiatives by monitoring service performance, resolving complex operational issues, overseeing post-installation support activities, and maintaining long-term client relationships.

Champion digital transformation initiatives by integrating project management platforms, operational reporting systems, workflow automation, and business intelligence tools to improve operational visibility.

- **Sector:** information and communication

Career Level

- Managerial