



BALLYBROOK LIMITED



#JOB-2461126



The Waterfront, Rathmullan Road, Drogheda,
Co. Louth, A92 HH75



No of positions : 1



Paid Position



37.5 hours per week



36610.00 Euro Annually



31/07/2026



28/08/2026

How to apply

Application Method :

Not available



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Business Sales Representative SOC 3542

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Ballybrook Limited is looking to hire Business Sales Representative SOC 3542 to work with them at The Waterfront, Rathmullan, Drogheda, Co Louth, A92HH75, Ireland. The job is permanent full time starting on 10/09/2026 at a salary of 36,610 euros annually and 37.5 hours work weekly.

- Tasked with spearheading expansion into new markets and growing sales within existing accounts;
- Inform and upgrade existing clients with latest Company products and services;
- Running referral campaigns with existing Company clients;
- Reach potential clients about Company's products including retail, non-retail products, loyalty clients, online ordering integration, Payment card services, Access Point;
- Create, negotiate and close commercial agreements;
- Identify vital decision makers within existing major accounts and ensure those within potential client accounts are put into the spotlight;
- To discuss client requirements and advise them on the capabilities and limitation of the goods or services being sold;
- To quote prices, credit details, delivery dates and payment arrangements;
- To arrange for delivery of goods if appropriate for the product;
- To make follow up visits to ensure client satisfaction and to obtain further orders;
- To stay abreast of advances in product and suggest possible improvements to product;
- To maintain records and accounts of sales made;
- To handle client complaints;
- Required to develop and contact potential sales leads;
- To schedule face to face sale appointments;
- Required to host sales presentations during client meetings;
- Sales & Marketing development and communication, including brochures and database management;
- Provide, develop, maintain and write product instruction manuals when required;
- To run software market research campaigns in potential countries outside EEA with knowledge of

non - EEA language;

- To handle digital media campaigns;

- To Expand the business with the sale of the Company's services and products to potential customers in Europe, UK and in Asia.

- Explaining to clients the best Company products and services; and

- Recommending related products to increase clients' options and enrich the both Company and client experience..

Qualification & Experience:

The candidate must have a degree or higher level qualification in English, Business, Administration etc. An elective or

0-1 years experience working in a similar profile

- **Sector:** other service activities

Career Level

- Entry Level