



Company Details Confidential



#JOB-2459691



CPM IRELAND, Block C, Cookstown Court,
Cookstown Est Rd, Dublin 24, D24 W668



No of positions : 1



Paid Position



35 hours per week



37000.00 Euro Annually



23/07/2026



20/08/2026

How to apply

Application Method :

Not available



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online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

CPM Ireland are currently hiring a Business Development Manager on behalf of one of our largest client's. The successful candidate will be reporting to the Business Sales Manager.

The Primary Responsibilities for This Role are:

Manage a territory selling directly to SME (Small Medium Enterprise) and SOHO (Small Office/Home Office) customers and achieve and exceed agreed sale targets.

Journey planning to maximise efficiency within your assigned territory.

Telephone appointment setting

Face to face selling to decision makers and completing applications accurately on behalf of the customer.

Represent CPM and Vodafone in a consistently professional manner.

Competent IT Skills to report daily activity in field. Be comfortable working with Microsoft Office, including Excel and Outlook

Requirements:

Experience in a fast-paced target driven role, ideally in the Business and/or Telecoms sector.

Track record of delivering against targets, in a sales or comparably demanding environment

Competent IT Skills. Be comfortable working with Microsoft Office, including Excel and Outlook

Agility to multitask, specifically updating systems such as CRM/planner/Customer Application Forms in real-time whilst on calls with prospects to maximise talk time

Good with Tech. If you love it, then that's a bonus! Full driving licence and own vehicle

- **Sector:** information and communication

Career Level

- Executive