



Gilligan Black Recruitment Ltd



#JOB-2458645



Co. Dublin,



No of positions : 1



Paid Position



40 hours per week



100000.00 Euro Annually



17/07/2026



14/08/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : karen.mcgregor@gilliganblack.ie



Open your camera
app & point here
to view this ad
online



Senior Financial Advisor

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Senior Financial Advisor (Ireland) QFA Qualified

Fully remote need to be based in Ireland

Base €100K potential to earn €200K first year

Are you a performance focused ambitious Senior Financial Advisor who thrives on results, relationships, and rewards? An established global investment firm are expanding their team with an exceptional Senior Financial Advisor to drive growth across Ireland.

In this highly entrepreneurial role, you will engage with high-net-worth prospects through qualified leads provided to you no cold calling. Your focus is to turn qualified investor conversations into lasting client relationships.

You will engage qualified high-net-worth investor leads provided by the firm, conducting structured outreach and in-depth, face-to-face meetings. Your role is to progress these conversations through a consultative sales process, building investor confidence and converting qualified interest into new client relationships and asset growth. You will focus exclusively on new business development, while dedicated portfolio management and client service teams manage onboarding and ongoing client relationships. The role requires consistent activity, disciplined follow-up, and the ability to close investor relationships

It is expected that you have 5+ years of demonstrable success selling to high-net-worth individuals with a track record of closing new investor business. You must also be QFA qualified with experience in financial services.

Apply today for immediate consideration.

- This vacancy is suitable for Remote/Blended working
- **Sector:** financial and insurance activities

Career Level

- Experienced [Non-Managerial]