



Gilligan Black Recruitment Ltd



#JOB-2458641



Co. Dublin,



No of positions : 1



Paid Position



40 hours per week



64000.00 Euro Annually



17/07/2026



14/08/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : theresa@gilliganblack.ie



Open your camera
app & point here
to view this ad
online



Account Manager - Spanish

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Account Manager - Spanish

€64k + 36k OTE

North Dublin, hybrid (3x/week in office required)

Due to continued success, this leading IT company are seeking an Inside Sales Account Manager to join their growing team and support their customers across the Spanish and some UK market. You will be responsible for supporting a pipeline of existing clients, finding opportunities to up-sell additional products, identifying accounts "at risk" to manage retention and managing relationships.

You will have 2-5 years' experience managing an existing customer base, it is essential you have done this in a tech environment. You have experience closing business and know how to find up-sell and cross-sell opportunities within your accounts.

You must be fluent in both English and Spanish, and a third level degree with be advantageous.

This is a great opportunity to join a growing team and work in a successful environment.

Please apply with CV below for immediate consideration.

- This vacancy is suitable for Remote/Blended working
- **Sector:** information and communication

Career Level

- Experienced [Non-Managerial]