



Gilligan Black Recruitment Ltd



#JOB-2458634



Co. Dublin,



No of positions : 1



Paid Position



40 hours per week



90000.00 Euro Annually



17/07/2026



14/08/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : theresa@gilliganblack.ie



Open your camera
app & point here
to view this ad
online



Regional Sales Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Regional Sales Manager

Dublin

€90k base - 20k OTE with above standard benefits package and career opportunities

Are you a people-focused leader who thrives on developing high-performing field based teams and building strong customer relationships? We are looking for a motivated Regional Sales Manager to lead and inspire a team of field-based Account Managers within a fast-growing and innovative sector.

These are influential leadership roles within a supportive and ambitious organisation, offering the opportunity to shape regional success while empowering others to reach their full potential. You'll combine strategic thinking with a collaborative, hands-on leadership style to drive sustainable growth and deliver outstanding customer experiences.

Key responsibilities include:

Leading, coaching, and developing a team of Account Managers to achieve regional objectives and KPIs

Creating a positive, high-performance culture focused on growth, collaboration, and continuous improvement

Strengthening customer partnerships to support long-term business success

Coordinating regional meetings, product launches, and performance reviews

Supporting change initiatives while ensuring alignment with company values and strategic goals

We're looking for candidates who have:

Experience leading and developing field-based sales teams

A strong commercial background, ideally within technical solutions or complex products

Excellent communication, planning, and organisational skills

The ability to inspire, influence, and manage change effectively

A degree qualification (Master's preferred)

In return, you'll join a company recognised globally as one of the world's best employers — committed to diversity, inclusion, wellbeing, and career progression. Alongside competitive salary and benefits, you'll have access to exceptional opportunities for professional development and advancement, both locally and internationally.

If you're ready to take the next step in your leadership career within an organisation that values growth, collaboration, and inclusivity, we'd love to hear from you. Apply now with your CV.

- This vacancy is suitable for Remote/Blended working
- **Sector:** manufacturing

Career Level

- Managerial