



Company Details Confidential



#JOB-2457466



127 Foxfield Grove, Raheny, Dublin 5, D05
AW86



No of positions : 1



Paid Position



39 hours per week



36605.00 Euro Annually



09/07/2026



06/08/2026

How to apply

Application Method :

Not available



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Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Sheridan Shops Limited (T/A Wingman) - 127 Foxfield Grove, Raheny North, Dublin 5, D05AW86 is seeking for 1 Business Development Manager.

Key Responsibilities

- Identify, develop, and pursue new business opportunities to support the company's commercial growth and market expansion.
- Develop and implement business development strategies to strengthen market competitiveness and achieve sales objectives.
- Conduct market research and analyse sales performance, customer trends, and business opportunities to support strategic decision-making.
- Build, maintain, and strengthen relationships with clients, suppliers, and key stakeholders to support long-term business development.
- Collaborate with the sales, marketing, customer service, and operations teams to ensure alignment with business objectives and maximise commercial performance.
- Monitor sales performance and key business indicators, preparing reports and recommendations to improve operational efficiency and revenue growth.
- Assist in the development and implementation of standard operating procedures (SOPs) to improve business processes and enhance the customer experience.
- Support CRM management by maintaining accurate customer and sales records and ensuring effective use of business systems.
- Identify opportunities to improve operational processes, customer satisfaction, and overall business performance.
- Prepare business proposals, presentations, and commercial recommendations to support business expansion initiatives.

Contract type: 24 months

39 hours per week / Annual salary €36,605.00/ €18.04 per hour

- **Sector:** other service activities

Career Level

- Experienced [Non-Managerial]