



Sodexo Ireland



#JOB-2455862



Dublin,



No of positions : 1



Paid Position



39 hours per week



€65000.00-85000.00 Euro Annually



30/06/2026



28/07/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

URL :

<https://www.sodexojobs.co.uk/jobs/account-manager-in-dublin.17510>



Open your camera app & point here to view this ad online



Account Manager - Dublin

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

About the role

Account Manager – Facilities Management

Location:

Dublin, Ireland – Multi-Site Location

Salary: €65,000 - €85,000

Contract: Full-time, Permanent

We're looking for a dynamic and commercially minded Account Manager to lead a portfolio of integrated facilities management services across multiple client sites in Ireland.

This is an exciting opportunity for an FM operations leader who combines strategic thinking, operational expertise, and commercial acumen with a genuine commitment to delivering outstanding workplace experiences and client satisfaction.

As Account Manager, you will be responsible for the successful delivery of integrated facilities management services across a diverse client portfolio. You'll act as a trusted partner to clients, ensuring operational excellence across hard and soft services while driving financial performance, compliance, service innovation, and continuous improvement. Working closely with operational teams, suppliers, commercial stakeholders, and clients, you'll ensure every site delivers safe, efficient, and customer-focused services.

What You'll Be Doing

Leading multi-site Facilities Management operations across Ireland, ensuring consistent service delivery and operational excellence.

Managing and developing high-performing site teams across a range of FM disciplines, including soft services, maintenance, workplace services, and vendor management.

Building strong client relationships and acting as a strategic partner to key stakeholders.

Ensuring all contractual obligations, KPIs, and service level agreements are achieved and exceeded.

Driving operational improvements, service innovation, and workplace experience initiatives.

Managing commercial performance, including budgets, forecasting, cost control, labour optimisation, and contract profitability.

Using operational and financial data to identify efficiencies, mitigate risks, and improve service delivery.

Supporting mobilisations, contract renewals, service transformations, and business growth opportunities.

Managing supplier and contractor performance to ensure quality, value, and compliance.

Championing health & safety, regulatory compliance, sustainability initiatives, and environmental best practice.

Leading continuous improvement programmes that enhance both client satisfaction and operational performance.

We're seeking an experienced FM professional who brings

Significant experience managing multi-site Facilities Management operations.

A strong background in operational FM delivery, either within an outsourced service provider or client-side environment.

Proven leadership experience managing diverse operational teams and subcontractor networks.

Strong commercial and financial management skills, including budget and P&L responsibility.

Experience managing complex client relationships and delivering against contractual KPIs and SLAs.

Excellent stakeholder engagement, communication, and influencing skills.

A track record of driving service

- **Sector:** administrative and support service activities

Career Level

- Managerial

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 1
- **Minimum Qualification:**No Qualification

(Desirable)

- **Ability Skills:** Administration, Customer Service
- **Competency Skills:** Decision Making, Problem Solving