



CIRCLE K IRELAND LIMITED



#JOB-2451940



Circle K Head Office, Beech Hill Off Campu,
Belfield, Clonskeagh, Dublin 4, D04 Y016



No of positions : 1



Paid Position



40 hours per week



Competitive



05/06/2026



03/07/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

URL :

<https://workwithus.circlek.com/global/en/ireland-search-results>



Open your camera app & point here to view this ad online



European Procurement Manager- Circle K

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Lead end-to-end procurement strategy and negotiation activity for nicotine categories across Europe, including combustible tobacco, nicotine pouches, heated tobacco, vaping, and emerging reduced-risk products.

Manage complex, high-value retail agreements representing more than \$1.5 billion in aggregate annual purchasing volume across 12 countries.

Deliver procurement synergies across the European network through supplier consolidation, distribution optimisation, standardisation, and cross-market scale opportunities.

Build and manage strategic relationships with multinational suppliers and distributors, balancing long-term partnership development with commercial performance, negotiation leverage, and risk management.

Support executive leadership in shaping and executing category and supplier strategies, including pricing structures, commercial frameworks, investment agreements, promotional funding, and rebate models.

Challenge existing commercial models and operating practices to improve margin, simplify execution, and unlock long-term value creation opportunities.

Monitor and assess regulatory, fiscal, and market developments affecting nicotine categories across European markets, and translate insights into commercial action.

Lead cross-functional and cross-market teams to identify, prioritise, and execute strategic procurement and commercial initiatives.

Influence and align autonomous business units around shared commercial principles, negotiation objectives, supplier frameworks, and performance targets without direct reporting authority.

Develop robust commercial and financial models to support negotiations, supplier evaluations, and total-value decision making.

Maintain clear communication and governance routines with European merchandising teams, category managers, marketing, finance, legal, and executive stakeholders.

Scale successful regional initiatives into broader multi-market or pan-European programmes where commercially justified.

Establish procurement benchmarks, performance metrics, governance standards, and continuous improvement disciplines for the category.

Ensure all procurement and commercial activities comply with internal governance standards, competition law, and applicable European regulatory requirements.

Operate effectively in a fast-paced, high-accountability environment, managing multiple concurrent negotiations and shifting commercial priorities.

Qualifications and Experience

Bachelor's degree in finance, marketing, economics, international business, supply chain, or related discipline. An MBA or an equivalent combination of education and relevant experience will also be considered.

At least five years of experience in negotiation and contract management within a B2C retail, merchandising, procurement, or closely related commercial environment. Retail procurement experience is strongly preferred.

Experience working across multi-site or multi-market retail environments, ideally within convenience retail

- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Experienced [Non-Managerial]