



Sodexo Ireland



#JOB-2451445



Co. Dublin,



No of positions : 1



Paid Position



39 hours per week



65000.00-85000.00 Euro Annually



03/06/2026



17/06/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

URL :

<https://www.sodexojobs.co.uk/jobs/account-manager-in-dublin.15557>



Open your camera app & point here to view this ad online



Account Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Full time

Monday to Friday

Up to €85,000 per annum

Company car entitlement

Opportunities for professional development

Plus our Sodexo employee benefits package

Account Manager - Workplace Dining & Hospitality Operations

Multi Site Location - Full time

Great food. Exceptional experiences. Meaningful impact.

Are you a hospitality leader who thrives on creating exceptional food experiences, building high-performing teams, and driving commercial success?

We are looking for a passionate, people-focused Account Manager to lead a diverse portfolio of workplace dining, hospitality, retail, and events operations across Ireland.

This is an exciting opportunity for an experienced hospitality professional who combines operational excellence with commercial acumen and a genuine passion for food, customer experience, and innovation.

As Account Manager, you will be responsible for delivering outstanding workplace dining and hospitality experiences across multiple client sites while driving strong financial performance and sustainable growth. You will act as a trusted partner to clients, leading talented operational teams and continuously evolving food and hospitality offerings to meet changing workplace trends and customer expectations. Working closely with culinary, finance, procurement, and commercial teams, you will ensure every location delivers exceptional service, operational excellence, and memorable customer experiences.

What You Will Be Doing

Leading multi-site workplace dining, hospitality, retail, and events operations across Ireland

Building, coaching, and inspiring high-performing teams that deliver service excellence every day

Developing strong client relationships and acting as a strategic partner to key stakeholders

Driving innovation through new food concepts, hospitality activations, and customer engagement initiatives

Managing commercial performance, including GP delivery, labour optimisation, budgeting, forecasting, and cost control

Using operational and financial insights to improve efficiency, participation, and profitability

Supporting mobilisations, refurbishments, service transformations, and operational improvement projects

Championing sustainability initiatives, responsible sourcing, and waste reduction programmes

Ensuring compliance with food safety, health & safety, and company standards

What We Are Looking For

We're seeking a dynamic hospitality professional who brings:

Significant experience managing multi-site hospitality, catering, foodservice, or workplace dining operations

A genuine passion for food, hospitality, and creating exceptional customer experiences

Proven leadership experience managing large and diverse teams

Strong commercial and financial management skills, including P&L accountability

Experience driving culture change, engagement, and performance improvement

Excellent stakeholder management and relationship-building skills

A proactive, innovative approach with the ability to identify growth opportunities

- **Sector:** financial and insurance activities

Career Level

- Managerial

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 1
- **Minimum Qualification:** No Qualification

(Desirable)

- **Ability Skills:** Hospitality, Interpersonal Skills
- **Competency Skills:** Leadership, Management