



PHILIP KING ELECTRICAL LIMITED



#JOB-2449749



VODAFONE, Unit 7, Omni Pk Sc, Swords
Road, Dublin 9, D09 NR20



No of positions : 1



Paid Position



37.5 hours per week



40000.00 Euro Annually



22/05/2026



19/06/2026

How to apply

Application Method :

Not available



Open your camera
app & point here
to view this ad
online



Business Development Manager - Dublin

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Vodafone Business Account Manager

About Us

At Vodafone Ireland, through our partnership with King Communications, we are proud to deliver innovative mobile and fixed-line solutions to businesses across Ireland. King Communications operates an extensive network of retail stores and field sales teams spanning eleven counties, providing exceptional customer service and tailored connectivity solutions to customers nationwide.

We are currently seeking an ambitious and driven Vodafone Business Account Manager to join our growing Dublin-based business sales team. This is an exciting opportunity to represent one of Ireland's leading telecommunications brands while building long-term relationships with business customers across the SOHO and SME sectors.

The Role

As a Vodafone Business Account Manager, you will play a key role in driving new business growth by promoting and selling Vodafone's industry-leading mobile, broadband, cloud, and connectivity solutions to small and medium-sized enterprises.

This is a fast-paced and rewarding field sales position where relationship-building, consultative selling, and customer satisfaction are central to success. You will be responsible for identifying opportunities, managing your own sales pipeline, and delivering tailored solutions that help businesses stay connected and competitive.

Working as part of a high-performing team, you will contribute directly to sales targets while delivering an exceptional customer experience from first contact through to account management and after-sales support.

What We Are Looking For

The ideal candidate is energetic, target-driven, and passionate about technology and customer engagement. You thrive in a competitive environment, enjoy building relationships, and have a proven ability to consistently deliver results.

You are a confident communicator who can understand customer needs, present solutions effectively, and build trust with business clients. Most importantly, you are motivated to succeed and eager to contribute to a collaborative and ambitious sales team.

Key Skills & Requirements

Proven track record in achieving and exceeding sales targets

Strong passion for technology, telecommunications, and connectivity solutions

Excellent communication, negotiation, and interpersonal skills

Self-motivated with the ability to work independently and as part of a team

Highly organised with strong pipeline and time management skills

Previous telecoms sales experience is essential

Experience working with SOHO and SME customers is highly desirable

Full clean driver's licence held for a minimum of 12 months is required

Why Join Us?

Opportunity to represent a market-leading telecommunications brand

Competitive salary of €40,000 per annum with uncapped commission potential

37.5 hour per week

Job located in Dublin

- **Sector:** information and communication

Career Level

- Professional