



Supermacs Ireland Limited



#JOB-2447828



SUPERMACS, Ballybrit Bus Pk, Co. Galway,

H91 FX54



No of positions : 30



Paid Position



39 hours per week



36605.00 Euro Annually



11/05/2026



08/06/2026

How to apply

Application Method :

Not available



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International Business Expansion and Store Operations Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

In the International Business Expansion & Store Operations Manager (IBESOM) program, candidates will experience all aspects that make Supermac's successful. For example, in our restaurant's the IBESOM provides overall leadership to the store, setting goals and objectives to drive each aspect of the business performance.

The IBESOM directly supervises store personnel and sets out a plan for each of them to ensure each person contributes to the store performance. The IBESOM conducts business on a daily basis as if acting as an individual owner. This leadership is critical to the success of the IBESOM program and Supermac's vision to expand into international markets with personnel long experienced in our business. IBESOMs can rely on support from the Operations Manager and Area Manager when needed to facilitate alignment of goals with that of the overall company, however, the IBESOM largely dictates the specific location leadership. Within that scope falls many key functions such as hiring, staff motivation, training, health & safety, community involvement, inventory control, labor control, etc.

THE JOB:

- Coaches, counsels and develops Assistant and Trainee managers into a state of self sufficiency to build and maintain high sales and profits

- Pioneer international market entry strategies and execution plans when requested

- Responds to requests from various head office departments Prepare and deliver presentations to key stakeholders when requested

- Takes the lead role in managing recruitment, selection, placement, training, development, and HR plans

- Present international market analysis and feasibility reports when requested

- Gets involved in community generating business and goodwill

- Investigates and responds directly to employee relations and customer complaints having the potential for significant impact on the business

- Prepare detailed business plans for international market entry when requested

Ability to plan and prioritise

Operate within the guidelines of the law

Ability to adapt to new procedures, standards and changes as directed by company or legislation

Conducting in house appraisals in a timely fashion leading to a personnel development plan for all employees

Conducts his/her self in a professional manner at all times especially when in the public eye
Refers all media enquires to Area Manager/ Marketing Director

Gets to know customers profiles and who the market is and goes after it Is fully flexible with regard to working hours, to include weekends and nights.

Meets set targets with regard to food costs, labour costs, customer count, QSC Audit, and mystery shoppers

- **Sector:** accommodation and food service activities

Career Level

- Not Required