



SUN & MOON LIMITED



#JOB-2447464



Burgundy house, Forster way, Swords, Indie
spice grill, Co - dublin, K67E4A8



No of positions : 2



Paid Position



39 hours per week



36605.00-36605.00 Euro Annually



08/05/2026



05/06/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : hello@indiespicegrill.ie



Open your camera
app & point here
to view this ad
online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

We are seeking an experienced and motivated Business Development Manager to support the growth and expansion of our restaurant business. The successful candidate will be responsible for identifying new business opportunities, increasing revenue, and strengthening our brand presence in the market.

Key Responsibilities

Identify and develop new business opportunities, including partnerships, catering contracts, and corporate clients

Drive sales growth by promoting restaurant services, events, and group bookings

Build and maintain strong relationships with customers, suppliers, and business partners

Develop and implement effective marketing and sales strategies to increase footfall and revenue

Analyse market trends, customer preferences, and competitor activity within the restaurant and hospitality sector

Organise and promote events, special offers, and promotions to attract new customers

Negotiate contracts and pricing agreements with corporate clients and third-party partners

Work closely with the restaurant management team to align business development strategies with operations

Monitor sales performance and prepare regular reports for senior management

Ensure excellent customer experience and maintain high service standards

Requirements

Minimum 1 - 3 years' experience in business development, sales, or hospitality management

Experience in the restaurant or hospitality sector is highly desirable

Proven ability to increase revenue and achieve sales targets

Strong communication, negotiation, and networking skills

Ability to work in a fast-paced environment

Good understanding of the Irish hospitality market

Fluent in English (spoken and written)

Working Hours

39 hours per week, including some evenings and weekends as required

Pay: €36,605.00 per year

Benefits:

Employee discount

Food allowance

Work Location: In person

- **Sector:** accommodation and food service activities

Career Level

- Managerial