



KENNCO UNDERWRITING LIMITED



#JOB-2447287

KENN CO. UNDERWRITING LIMITED,



Grange Rd off Pk, Un, Grange Road, Dublin

16, D16 WK65



No of positions : 2



Paid Position



37 hours per week



36605.00 Euro Annually



07/05/2026



04/06/2026

How to apply

Application Method :

Not available



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Personal Lines Insurance Advisor

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Overview:

The role focuses on insurance advisory, portfolio management, and risk-based policy recommendations within personal lines. The successful candidate will support revenue growth through structured client advisory, data-led decision making, and compliant insurance solutions.

Key Responsibilities:

- Provide regulated insurance advice to clients based on risk profiling and needs analysis
- Analyse policy structures and recommend appropriate coverage, pricing, and risk adjustments
- Develop and maintain a pipeline of new business opportunities through structured client engagement and referral channels
- Prepare and present insurance quotations, policy comparisons, and advisory reports
- Conduct policy reviews and risk assessments to ensure appropriate coverage levels
- Support revenue growth through consultative sales, focusing on client needs rather than transactional sales
- Maintain accurate records and reporting using CRM systems
- Ensure full compliance with Central Bank of Ireland regulations and internal governance standards
- Collaborate with internal teams to improve process efficiency and customer outcomes

Skills & Knowledge:

- Strong analytical and advisory capability in insurance products
- Ability to interpret and explain policy structures, coverage terms, and risk implications
- Commercial awareness and ability to contribute to business growth and client retention strategies
- Experience working in a regulated financial services environment
- Proficiency in CRM systems and data handling
- Clear communication and negotiation skills

Qualifications:

APA qualified (minimum requirement)

Experience in insurance advisory, account management, or financial services preferred

- **Sector:** financial and insurance activities

Career Level

- Experienced [Non-Managerial]