



PJB MANAGEMENT LIMITED



#JOB-2443524



Multiple Locations



No of positions : 3



Paid Position



40 hours per week



37000.00 Euro Annually



25/04/2026



23/05/2026

How to apply

Application Method :

Not available



Open your camera app & point here to view this ad online



Sales and Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Multiple Locations :

- PJB Management, 20 Academy Street, Cork, Co. Cork, T12 V9DK
- 73 O'Connell Street, Limerick, Co. Limerick, V94 KPR4

BillSave are looking for a Sales Accounts & Business Development Manager to join their growing team nationwide in Waterford.

Reporting to the CEO, the role requires providing up to date analysis of energy companies in Ireland along with the ongoing training & development of all sales executives.

Main Responsibilities:

- Managing accounts for long-term success.
- Establishing good rapport with clients.
- Developing new sales opportunities.
- Supervising representatives to ensure increased sales.
- Preparing reports on accounts and transactions.
- Tracking account targets.
- Monitoring sales.

Sales Account Manager Requirements:

- Business, marketing, or similar degree.
- Proven experience in a sales position.
- Knowledge of MS Office.
- Excellent interpersonal skills.
- Ability to problem-solve.

39 hours per week, availability req. between 10-8.30pm Monday-Friday.

- **Sector:** other service activities

Career Level

- Experienced [Non-Managerial]