



CIRCLE K IRELAND LIMITED



#JOB-2436611



Circle K Head Office, Beech Hill Off Campu,
Belfield, Clonskeagh, Dublin 4, D04 Y016



No of positions : 1



Paid Position



40 hours per week



Competitive



03/03/2026



31/03/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

URL :

<https://workwithus.circlek.com/global/en/ireland-search-results>



Open your camera app & point here to view this ad online



European Procurement Manager – Retail Negotiations - Circle K

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Your Role

Negotiating & sourcing for large-scale, complex European retail contracts for \$100 m+ in aggregate annual purchasing within 12 different countries.

Delivering procurement synergies for the company network, by standardising efforts, finding unleveraged opportunities of scale, consolidating vendor partners & distribution points, challenging current business models, & promoting business unit marketing refinements.

Providing strategic & tactical category guidance on key categories, based on national trends, internal & external best practice, & company performance objectives.

Establishing cross functional teams to diagnose, quantify & address regional & national level opportunities & alternative revenue sources.

Uniting autonomous business units around common value enhancing principles, new programs & offerings, & relevant macro level opportunities.

Establishing & maintaining an effective, efficient, communication process to & with EU Merchandising team, Category Managers & Marketing Directors.

Leading the effort to scale successful regional programs to multi region or national status.

Supporting the establishment of national benchmarks, performance markers & objectives.

Being willing to work hard in a fast-paced, multi-tasking, team-oriented environment.

Reprioritizing quickly & efficiently to rapidly changing needs & situations.

Demonstrating great organisational skills.

QUALIFICATIONS & EXPERIENCE:

Bachelor's degree in Finance, Marketing, Economics, Int'l Business, MBA but combinations of related experience & education will also be considered.

Min 5 years negotiation & contract management in related marketing &/or merchandising - within a (B2C) retail environment.

Multi-unit leadership experience in convenience store merchandising, operations, related retail with management experience ideally.

Comprehensive knowledge of key financial principles (internal) & macroeconomic (external) & cost drivers (ex: commodities indices).

Advanced understanding of core marketing principles, including brand development/management, merchandising, pricing theory, & promotional strategies.

Experience with market data analysis, interpretation, & research using tools like Power BI. Advanced Ariba, MS Outlook, Excel, PowerPoint, & Word preferred.

Exceptional oral & written communication skills, with the ability to tailor the message & deliver to a wide range of internal stakeholders.

Why work with us

Alimentation Couche-Tard is a proud receiver Gallup Exceptional Workplace Award (GEWA) for 4 years in a row.

Complete benefits packages (health insurance, pension contribution etc.).

Possibility to enroll in stock purchase plan.

Employee discount on fuel.

Learning opportunities to develop new skills and to evolve professionally in a fast-growing company.

At Circle K, our culture is shaped by our team members and how we treat each other. Our guiding principles are the core values we live by and inform al

our actions and business decisions.

Apply by 08/03/26

- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Experienced [Non-Managerial]