



RED POWER LIMITED



#JOB-2435473

RED POWER MOTORSPORT, UNIT 1B,



Avonbeg Ind Est, Long Mile Road, Dublin 12,

D12 HE02



No of positions : 1



Paid Position



39 hours per week



37000.00 Euro Annually



25/02/2026



25/03/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : sunni@redpowermotorsport.ie



Open your camera app & point here to view this ad online



B2B Sales Executive (Mandarin-Speaking)

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Red Power Limited trading as Red Power Motorsport requires a B2B Sales Executive (Mandarin-Speaking) for their premises at 1C Avonbeg Industrial Estate, Long Mile Road, Drimnagh, Dublin 12, D12 HE02.

39 hours per week at a minimum €37,000 p/a (€18.24 per hour). Salary may be more based on experience and will increase proportionately if additional hours are required.

We are now recruiting for a permanent full-time B2B Sales Executive (Mandarin-Speaking).

Job Description: Red Power Limited trading as Red Power Motorsport is a motor trade business specialising in the sale of car parts, performance parts, accessories and related equipment. We are seeking a commercially focused B2B Sales Executive to support the company's business-to-business sales development and international supplier engagement.

The successful candidate will be responsible for developing and managing trade accounts, negotiating with overseas manufacturers and wholesale suppliers, particularly in Mandarin-speaking regions, and supporting the company's procurement and commercial growth strategy. The role will involve preparing quotations and commercial proposals, managing pricing structures and supply agreements, coordinating stock planning with international suppliers, and identifying new wholesale and distribution opportunities. The candidate must demonstrate strong commercial awareness, negotiation capability, and fluency in Mandarin and English to facilitate direct business communications.

Responsibilities: Develop and maintain B2B trade relationships with suppliers and commercial clients within the motor trade sector.

Negotiate pricing, supply terms and commercial agreements with Mandarin-speaking manufacturers and distributors.

Prepare quotations, proposals and trade documentation for business customers.

Coordinate procurement, inventory planning and order management with overseas suppliers.

Identify new trade accounts and wholesale opportunities to support business growth.

Monitor sales performance and contribute to revenue growth targets.

Maintain accurate commercial records, reports and supplier documentation.

Work independently and as part of a team to achieve commercial objectives.

Key Requirements:

Fluent Mandarin (spoken and written) and professional working level of English required.

- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Experienced [Non-Managerial]