



EMERALD OASIS SPAS LIMITED



#JOB-2435002



SHALOM, Shalom, Ballynevin, Carrick-On-Suir, Co. Waterford, E32 H977



No of positions : 1



Paid Position



39 hours per week



36610.00-37500.00 Euro Annually



20/02/2026



20/03/2026

How to apply

Application Method :

Not available



Open your camera app & point here to view this ad online



Sales Agent

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Emerald Oasis Spas is looking for a skilled and passionate Sales agent to join our team, drive revenue growth, and strengthen client relationships. This role is crucial in driving business growth, expanding our market presence, and delivering outstanding customer service.

Key Responsibilities:

- Engage with online leads to understand their wellness goals and backyard requirements;
- Discusses customer requirements and advises them on the capabilities and limitations of the goods or services being sold;
- Quotes prices, credit details, delivery dates and payment arrangements and arranges for delivery and installation of goods if appropriate;
- Maintains records and accounts of sales made and handles customer complaints;
- Proactively follow up on inquiries via phone and email, managing a sales pipeline through our CRM;
- Handle sales negotiations and assist customers with flexible finance options to close deals;
- Coordinate with the technical team to ensure delivery feasibility and electrical requirements are met for the customer;
- Act as the primary admin for the Oasis Spas Ireland website (CMS/WordPress), ensuring product listings, pricing, and promotional banners are accurate and visually stunning.
- Maintain relationships with customers to encourage referrals and ensure a 5-star experience throughout the installation process.

Qualifications & Skills:

- Minimum of 2 years of experience in sales agent, sales executive or related areas.
- Strong interpersonal and communication skills, with the ability to build relationships with clients at all levels.

Excellent negotiation and presentation skills, with a customer-focused approach to sales.

Self-motivated, goal-oriented, and capable of working independently as well as part of a team.

Ability to analyze market trends and adapt sales strategies accordingly.

Some experience in leading websites;

Required for occasional site visits to customers' homes.

Job Type: Full-time, Permanent

Pay: €36,610 per year

Work Location: Hybrid and Carrick-On-Suir, Ballynevin, Co. Waterford

Work Pattern: Daytime / Morning & Afternoon availability, Monday – Friday (5 days) 39 hours a week

Sector: construction

Career Level: Entry level

- This vacancy is suitable for Remote/Blended working
- **Sector:** construction

Career Level

- Entry Level