

**EFFICIENT RENEWABLES LIMITED**

#JOB-2432900

Unit 2, Main Street, Newtowncunningham, Co.

Donegal, F93 E4W8

No of positions : 2

Paid Position

40 hours per week

Dependent On Experience

06/02/2026

06/03/2026

## Renewable Energy Sales Representative

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

Efficient Renewables is a fast-growing renewable energy company specialising in solar PV, heat pumps and integrated energy solutions for residential, commercial and agricultural customers across the North West. With increasing demand driven by energy costs, sustainability targets and SEAI supports, we are expanding our sales team to support continued growth. We pride ourselves on quality systems, expert advice and long-term customer relationships.

#### The Role

We are seeking an ambitious, motivated and commercially minded Renewable Energy Sales Executive to join our growing team. This is a consultative sales role, not hard selling. Focus will be on initiating and developing relationships with potential and existing customers, both commercial and residential, and proactively developing new opportunities, guiding customers through the full journey from initial consultation to installation and aftercare. For the right person, this role offers strong earning potential, exposure to larger commercial projects, and clear progression opportunities as the business continues to scale.

#### Key Responsibilities

- Identify, engage and qualify new sales enquiries across residential, commercial and agricultural sectors

- Conduct site visits and customer consultations to assess energy needs

- Present tailored renewable energy solutions, including solar PV and heat pump systems

- Prepare and present quotations and proposals

- Manage the full sales cycle from enquiry to contract signing

- Build strong, long-term relationships with customers and internal installation teams

- Maintain accurate records using CRM systems and follow up on all opportunities

- Stay informed on SEAI grants, renewable technologies and market developments

- Achieve agreed sales targets and contribute to overall company growth

#### What we are looking for

- Proven experience in sales (B2B or B2C), ideally within renewables, construction, heating,

### How to apply

#### Application Method :

Please apply to the vacancy by the following means:

Email : christy@ehprenewables.com



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plumbing or related sectors

Strong communication and interpersonal skills

A consultative, customer-first approach

Self-motivated with the ability to manage your own pipeline

Comfortable meeting customers face-to-face and working independently

Experience with CRM systems is an advantage

Full driving licence required

Experience in renewables is beneficial but not essential — full training will be provided.

#### What We Offer

Competitive base salary with uncapped commission?

Fully expensed company vehicle and phone

Flexible working and autonomy in your role

Ongoing product and sales training

Opportunity to work in a fast-growing, future-focused sector

Clear progression opportunities into senior sales, commercial sales or sales management

Supportive, collaborative team environment

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#### How to Apply

Please send your CV and a cover letter to [christy@ehprenewables.com](mailto:christy@ehprenewables.com)

- **Sector:** administrative and support service activities

#### Career Level

- Experienced [Non-Managerial]

#### Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 2
- **Driving Licence:** Full: B

(Desirable)

- **Ability Skills:** Customer Service, Sales/Marketing
- **Competency Skills:** Initiative, Negotiation, Networking
- **Specialising In:** sales;marketing;energy sales;customer service
- **Languages:** English C2-Master (Fluent)