



Company Details Confidential



#JOB-2432684



Gd House, Whitestown Drive, Dublin 24, D24

FW5D



No of positions : 1



Paid Position



40 hours per week



34000.00-40000.00 Euro Annually



05/02/2026



05/03/2026

## How to apply

### Application Method :

Please apply to the vacancy by the following means:

Email : s.r.lettings@gmail.com



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## Property Sales & Client Advisory Executive

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

We are seeking a Property Sales & Client Advisory Executive with fluent Swahili to support international sales of premium residential accommodation to professionals and students from Africa. The role holder will manage international client portfolios, oversee high-value sales enquiries, conduct virtual property consultations, and convert enquiries into completed bookings and tenancies, contributing directly to international revenue growth.

#### Key Responsibilities

- Manage end-to-end sales and client accounts for Swahili-speaking markets
- Develop and convert high-value international accommodation enquiries
- Conduct sales consultations, virtual viewings, and negotiations in Swahili and English
- Advise overseas professionals and students on premium accommodation solutions in Ireland
- Negotiate commercial terms and close accommodation bookings
- Provide advisory support on tenancy processes and relocation requirements
- Build and maintain long-term relationships with international clients, education agents, and relocation partners
- Contribute to international sales performance targets and market expansion initiatives

#### Essential Requirements

- Fluent spoken and written Swahili (native or near-native level)
- Professional fluency in English
- Third-level qualification in Sales, Business, or a Social Science discipline
- (Master's degree desirable but not mandatory)
- Minimum 5 years' experience in sales, client advisory, or business development roles, with demonstrated progression and responsibility
- Strong experience in negotiation, account management, and revenue generation
- Proven experience in international or client-facing commercial roles
- Excellent communication, problem-solving, and relationship management skills

#### Desirable

- Experience in property, student accommodation, or international relocation services

Experience working with overseas or non-EEA markets

Background in export-focused, SaaS, digital services, telecoms, or technical sales environments

Experience operating in multilingual or international business settings

This is an office-based / hybrid role focused on international business development and sales growth.

- This vacancy is suitable for Remote/Blended working
- **Sector:** real estate activities

### **Career Level**

- Executive

### **Candidate Requirements**

(Essential)

- **Minimum Experienced Required (Years):** 5
- **Minimum Qualification:** Level 8 (incl Higher Diploma & Honours Bachelor Degree) **OR** Sales, Business, or a Social Science

(Desirable)

- **Ability Skills:** Communications, Computer Literacy, Customer Service, Sales/Marketing
- **Competency Skills:** Negotiation, Networking, Priority Planning, Problem Solving
- **Driving Licence:** Full: B
- **Languages:** English C2-Master (Fluent), Swahili C2-Master (Fluent)