



NATIONAL ORGANIC PRODUCTS LIMITED



#JOB-2432294



Bray, Co. Wicklow,



No of positions : 1



Paid Position



39 hours per week



Negotiable



03/02/2026



03/03/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : recruitment@nationalorganic.com



Open your camera
app & point here
to view this ad
online



Field Sales Representative

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

We are seeking an enthusiastic Field Sales Representative to manage and grow sales primarily within the Dublin area. This is a hands-on, field-based role combining sales, customer service, and merchandising. A friendly, inclusive and growth focused environment

NOP is an equal opportunities employer and welcomes applications from all backgrounds. Full Job Description * We are seeking an enthusiastic Field Sales Representative to manage and grow sales primarily within the Dublin area. This is a hands-on, field-based role combining sales, customer service, and merchandising.

Reporting to your Line Manager, you will drive sales across a portfolio of pasta, sauces, pulses, snacks, and cereals, converting leads from the Commercial/Sales team and delivering against agreed KPIs.

Key Responsibilities:

You will:

- Visit and service retailers on a structured route plan
- Sell and promote NOP's full product range
- Build strong relationships with store owners and managers
- Influence ordering decisions and grow existing accounts
- Follow up on sales leads provided by the commercial team
- Achieve agreed sales targets and KPIs
- Process orders using a handheld HHT device
- Manage stock rotation and support in-store merchandising
- Promote new product launches and seasonal ranges

This is an exciting opportunity for a sales professional with strong influencing skills and merchandising experience to further their career within a growing FMCG business.

The Person:

Proven experience in face-to-face sales (FMCG experience preferred)

Demonstrated success in driving sales growth and developing new business

Strong communication and relationship-building skills

Merchandising experience is an advantage

Full, clean driving licence (over 25 preferred for insurance purposes)

Strong spoken and written English

The Offer:

Competitive salary

Company pension

Company vehicle

Laptop/tablet

Full training and on-going support

Employee product discounts

Flexible working schedule

On-site parking

A friendly, inclusive & growth focused environment

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- **Sector:** other service activities

Career Level

- Not Required

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 1
- **Minimum Qualification:** No Qualification

(Desirable)

- **Ability Skills:** Analytical, Communications, Customer Service, Sales/Marketing
- **Competency Skills:** Decision Making, Flexibility, Teamwork, Time Management

- **Driving Licence:** Full: B