



- NATIONAL ORGANIC PRODUCTS LIMITED
- #JOB-2432294
- Bray, Co. Wicklow,
- No of positions : 1
- Paid Position
- 39 hours per week
- Negotiable
- 03/02/2026
- 03/03/2026

## How to apply

### Application Method :

Please apply to the vacancy by the following means:

Email : [recruitment@nationalorganic.com](mailto:recruitment@nationalorganic.com)



Open your camera  
app & point here  
to view this ad  
online



## Field Sales Representative

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

We are seeking an enthusiastic Field Sales Representative to manage and grow sales primarily within the Dublin area. This is a hands-on, field-based role combining sales, customer service, and merchandising. A friendly, inclusive and growth focused environment  
NOP is an equal opportunities employer and welcomes applications from all backgrounds. Full Job Description \* We are seeking an enthusiastic Field Sales Representative to manage and grow sales primarily within the Dublin area. This is a hands-on, field-based role combining sales, customer service, and merchandising.

Reporting to your Line Manager, you will drive sales across a portfolio of pasta, sauces, pulses, snacks, and cereals, converting leads from the Commercial/Sales team and delivering against agreed KPIs.

### Key Responsibilities:

#### You will:

- Visit and service retailers on a structured route plan
- Sell and promote NOP's full product range
- Build strong relationships with store owners and managers
- Influence ordering decisions and grow existing accounts
- Follow up on sales leads provided by the commercial team
- Achieve agreed sales targets and KPIs
- Process orders using a handheld HHT device
- Manage stock rotation and support in-store merchandising
- Promote new product launches and seasonal ranges

This is an exciting opportunity for a sales professional with strong influencing skills and merchandising experience to further their career within a growing FMCG business.

### The Person:

Proven experience in face-to-face sales (FMCG experience preferred)

Demonstrated success in driving sales growth and developing new business  
Strong communication and relationship-building skills  
Merchandising experience is an advantage  
Full, clean driving licence (over 25 preferred for insurance purposes)  
Strong spoken and written English

#### The Offer:

Competitive salary  
Company pension  
Company vehicle  
Laptop/tablet  
Full training and on-going support  
Employee product discounts  
Flexible working schedule  
On-site parking  
A friendly, inclusive & growth focused environment

NOP is an equal opportunities employer and welcomes applications from all backgrounds.

- **Sector:** other service activities

#### **Career Level**

- Not Required

#### **Candidate Requirements**

(Essential)

- **Minimum Experienced Required (Years):** 1
- **Minimum Qualification:** No Qualification

(Desirable)

- **Ability Skills:** Analytical, Communications, Customer Service, Sales/Marketing
- **Competency Skills:** Decision Making, Flexibility, Teamwork, Time Management

