



Company Details Confidential

#JOB-2432032

APPLEGREEN, Waterfront Service, The Waterfront, Drogheda, Co. Louth, A92 CD89

No of positions : 1

Paid Position

40 hours per week

34000.00-40000.00 Euro Annually

03/02/2026

03/03/2026

## How to apply

### Application Method :

Not available



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## Operations Manager, Retail

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

#### Role Overview

We are seeking an experienced and commercially focused Operations Manager to oversee the day-to-day operations of a busy forecourt retail convenience store. This role is responsible for operational performance, fuel and margin analysis, stock control, cash flow oversight, and people management, ensuring the site operates efficiently, profitably, and in full compliance with regulatory standards.

The successful candidate will have a strong retail background, excellent analytical skills, and hands-on experience managing high-volume retail or forecourt environments.

#### Key Responsibilities

##### Day-to-Day Operations

Oversee the daily running of the forecourt and convenience store, ensuring smooth and efficient operations at all times

Maintain high standards of customer service, cleanliness, and site presentation

Ensure full compliance with health & safety, food safety, and forecourt operational standards

Manage staff scheduling, rotas, performance, and on-site leadership

Implement operational procedures and continuously improve efficiencies

##### Fuel Operations & Analysis

Monitor fuel sales, pricing, and volumes on a daily and weekly basis

Carry out fuel margin analysis, identifying opportunities to improve profitability

Manage fuel deliveries, reconciliation, and variance reporting

Analyse market trends and competitor pricing to support pricing decisions

##### Retail Margin & Stock Control

Oversee stock levels across all departments, ensuring optimal availability and minimal wastage

Conduct regular stock reviews, variance investigations, and margin analysis

Manage supplier relationships, ordering, promotions, and pricing strategies

Ensure accurate stock control processes are followed, including cycle counts and full stock takes

##### Financial & Cash Flow Management

Monitor daily cash flow, cash handling procedures, and banking controls

Analyse sales reports, costs, and margins across fuel and shop categories

Identify cost-saving opportunities and operational efficiencies

Prepare operational and financial reports for senior management

Team Leadership & Compliance

Lead, train, and develop store management and staff teams

Ensure compliance with employment legislation, company policies, and internal controls

Promote a positive, accountable, and performance-driven culture

Support recruitment, onboarding, and ongoing staff development

Key Skills & Experience

Proven experience in a forecourt, convenience retail, or multi-site retail management role

Strong understanding of fuel operations, fuel pricing, and margin analysis

Experience in stock management, shrink control, and retail KPI analysis

Financial acumen with experience in cash flow management and reporting

Strong leadership, organisational, and decision-making skills

Excellent communication and problem-solving abilities

Proficient in POS, fuel management systems, and retail reporting tools

- **Sector:** other service activities

### **Career Level**

- Managerial