



CORLIN VENTURES LIMITED



#JOB-2431758



DOCKLANDS DENTAL, 1 Forbes Quay Apts,  
Forbes Street, Dublin 2, D02 FN53



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



30/01/2026



27/02/2026

## How to apply

### Application Method :

Not available



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to view this ad  
online



## Sales Manager

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

CORLIN VENTURES based at Unit 4 Nci Building, is looking for a skilled and passionate Sales Manager to join the Docklands Dental and Institute of Specialist of Cosmetic Dentistry team, drive revenue growth, and strengthen client relationships. The ideal candidate will have a strong understanding of dental products, treatments, and industry trends while excelling in building relationships with dental professionals, clinics, and distributors. This role is crucial in driving business growth, expanding our market presence, and delivering outstanding customer service in the dental sector.

#### Key Responsibilities:

Makes follow up visits to ensure customer satisfaction and to obtain further orders;

Discusses customer requirements and advises them on the capabilities and limitations of the goods or services being sold;

Quotes prices, credit details, delivery dates and payment arrangements and arranges for delivery and installation of

goods if appropriate;

Maintains records and accounts of sales made and handles customer complaints;

Liaises with other senior staff to determine the range of goods or services to be sold, contributes to the development of sales strategies and setting of sales targets;

Compiles and analyses sales figures, prepares proposals for marketing campaigns and promotional activities and

Undertakes market research;

Handles customer accounts;

Recruits and trains junior sales staff;

Produces reports and recommendations concerning marketing and sales strategies for senior management;

Conduct effective sales presentations, product demonstrations, and contract negotiations to close deals and drive new business;

Provide ongoing support and training to clients regarding product usage, new offerings, and advancements in dental care.

**Qualifications:**

Proven experience (1+ years) as a Sales Manager or similar role within the dental industry.

In-depth knowledge of dental treatments, products, and technologies.

Strong interpersonal and communication skills, with the ability to build relationships with clients at all levels.

Excellent negotiation and presentation skills, with a customer-focused approach to sales.

Self-motivated, goal-oriented, and capable of working independently as well as part of a team.

Ability to analyze market trends and adapt sales strategies accordingly.

**Job Type:** Full-time, Permanent

**Pay:** €34,000 per year

**Work Location:** Docklands Dental, Dublin 2

**Work Pattern:** Daytime / Morning & Afternoon availability, Monday – Friday (5 days) 39 hours a week

- This vacancy is suitable for Remote/Blended working
- **Sector:** human health and social work activities

**Career Level**

- Experienced [Non-Managerial]