



CAMDEN STREET TAVERNS LIMITED



#JOB-2431595



8A Camden Pl, Saint Kevin's, Dublin, Co. Dublin, D02 NW60



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



29/01/2026



26/02/2026

How to apply

Application Method :

Not available

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online

Sales Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Camden Street Taverns Limited is seeking an experienced and passionate Sales Manager to lead our team at Huck's based at Camden Place Dublin 2, drive revenue growth, and strengthen client relationships. With a strong background in management and sales negotiation and pitch optimization. The ideal candidate will play a key role in optimizing sales processes, identifying new market opportunities, and enhancing overall business performance. The Sales Manager will leverage their expertise in market intelligence, product positioning, and strategic planning to develop effective sales strategies that align with business goals.

Key Responsibilities:

Primarily responsible for growing revenue through private dining, off premises catering, and special events.

Liaises with other senior staff to determine the range of goods or services to be sold, contributes to the development of sales strategies and setting of sales targets.

Recruit, train, and mentor junior sales staff to develop a high-performance team.

Prospecting for new clients, conducting tours, booking events, negotiating contracts, and fostering relationships with local businesses.

Produce reports and recommendations concerning marketing and sales strategies for senior management.

Monitor and maintain sales performance, analyze trends, and provide actionable insights and pricing to enhance profitability.

Deploy prospecting and customer retention actions through digital marketing (social media, emailing, blogs) and direct field contact.

Compiles and analyses sales figures, prepares proposals for marketing campaigns and promotional activities and undertakes market research.

Qualifications & Skills:

Minimum of 1 year of experience in sales management or management or related areas.

Excellent negotiation and communication skills.

Ability to work collaboratively with cross-functional teams.

Experience in CRM tools and sales reporting software.

Analyses sales data, prepare information for proposals for marketing campaigns and promotional activities.

Prepare and present key indicators for strategic decision-making and price point and optimization.

Prepare management reports to provide actionable insights to management.

Additional Skills & Attributes:

Self-driven with a passion for sales and achieving results.

High level of integrity and professionalism.

Ability to adapt quickly in a fast-paced, changing environment.

Team-oriented with a collaborative mindset.

Job Type: Full-time, Permanent, 39hs per week

Pay: €34,000 per year

Work Location: Huck's based at Camden Place Dublin 2

- This vacancy is suitable for Remote/Blended working

- **Sector:** accommodation and food service activities

Career Level

- Entry Level