



JOAMERICAN CONSULTANCY LIMITED

#JOB-2428739

Vanquish Distributors Limited, Unit 69, Block

4, Western Pkwy Bus Ctr, Dublin 12, D12

VX22

No of positions : 1

Paid Position

39 hours per week

34000.00 Euro Annually

14/01/2026

11/02/2026

How to apply

Application Method :

Not available



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Commercial Operations Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

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Company: Vanquish Traders

Location: Dublin 12

Contract Type: Full-time, Permanent

The Commercial Operations Manager will oversee and manage the company's operations with a primary focus on indoor and outdoor tiles, wood flooring, and bathroom products.

The successful candidate will be responsible for leading all commercial and operational activities, ensuring smooth business performance, and driving growth across both domestic and international markets.

Key responsibilities include managing sales and business development initiatives, strengthening partnerships with wholesalers, contractors, and distributors, and maintaining efficient supply chain operations. The role also involves engaging with international suppliers to support product imports, ensuring cost-effective and timely procurement.

The ideal candidate will be a strategic thinker with strong analytical, leadership, and commercial skills, capable of improving financial performance and implementing operational efficiencies to support business expansion.

Key Responsibilities

Lead and oversee day-to-day commercial and operational activities across all product categories.

Develop and execute sales and marketing strategies to expand the business-to-business network.

Manage supplier relationships and negotiate contracts to achieve cost efficiencies.

Coordinate imports and logistics with international suppliers to maintain consistent stock levels.

Monitor and analyze financial performance, prepare reports, and recommend improvement measures.

Ensure operational compliance, timely order fulfillment, and customer satisfaction.

Lead, train, and motivate the operations and sales team to achieve company goals.

Key Requirements

Bachelor's degree in Business, Commerce, Operations Management, or a related field.

Minimum 2 years' experience in a similar role, preferably within the construction, tile, or flooring industry.

Strong networking and relationship-building skills with clients and suppliers.

Proven ability to manage projects, budgets, and commercial operations.

Proficiency in MS Office and ERP systems.

Experience in supply chain and logistics management is an advantage.

Excellent communication, negotiation, and leadership skills.

- This vacancy is suitable for Remote/Blended working
- **Sector:** construction

Career Level

- Managerial

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 2
- **Minimum Qualification:** Level 7 (incl Diploma & Ordinary Bachelor Degree)

(Desirable)

- **Ability Skills:** Administration, Communications, Computer Literacy
- **Competency Skills:** Decision Making, Teamwork, Working on own Initiative