



 MT RESTAURANT AND BAR LIMITED

 #JOB-2428371

 3 New Row, Naas, Co. Kildare, W91 X070

 No of positions : 1

 Paid Position

 39 hours per week

 34000.00-37000.00 Euro Annually

 12/01/2026

 09/02/2026

## How to apply

### Application Method :

Please apply to the vacancy by the following means:

Email : [info@maloti.ie](mailto:info@maloti.ie)



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## Business Development Manager

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

Maloti Indian cuisine are currently recruiting a Dynamic Business Development Manager full of energy and passion for this top dining establishment.

Your Key Responsibilities Include but Are Not Limited to:

Co-ordinate with senior management team and develop management processes

Building the business to maximize the growth of the organization

Closing deals in the relevant marketing issues and managing with a view to achieving revenue growth.

Identify where business is lacking to enhance its profitability, generate report and contingent plan to resolve and improve.

Evaluation of the new business projects, create feasibility report, conduct market research, generate report and do presentation with recommendations

Analyse the data in order to understand the customer behaviour and business performance

Present and explain the findings to the senior management in order to increase profitability.

Provide suggestions for the improvement of related objectives.

Building networks to achieve business goals and objectives.

Utilise available resource and enhance staff capabilities while giving training

Find new business opportunities to expand business operations

Analysing the market position of the restaurants and present it to the director.

Implementing action plans in order to control costs and designing financial budgets.

Integration of project marketing strategies with modern technologies and social media.

Promote the positive and team building working environment.

This job also requires to work along with senior and junior level staff, also meeting and greeting the customers to build a rapport with them.

Further candidate requirements include:

Can-do attitude.

Strong work ethic and ability to multitask.

Ability to delegate tasks and empower direct reports.

Excellent communication skills with fluent English, written and spoken.

Ability to coach and mentor employees.

Ability to create and deliver employee training plans.

Strong customer support experience and complaint handling.

Excellent interpersonal and customer support skills.

Highly motivated and ability to work both independently and as part of a team.

Be solution-orientated and creative to ensure excellent customer experiences.

- **Sector:** accommodation and food service activities

### **Career Level**

- Managerial

### **Candidate Requirements**

(Essential)

- **Minimum Experienced Required (Years):** 2
- **Minimum Qualification:** Level 8 (incl Higher Diploma & Honours Bachelor Degree)

(Desirable)

- **Ability Skills:** Analytical, Customer Service, Sales/Marketing
- **Competency Skills:** Decision Making, Working on own Initiative
- **Additional Skills:** HACCP
- **Specialising In:** business development strategy; sales growth planning; market research; marketing campaigns