



MT RESTAURANT AND BAR LIMITED



#JOB-2428371



3 New Row, Naas, Co. Kildare, W91 X070



No of positions : 1



Paid Position



39 hours per week



34000.00-37000.00 Euro Annually



12/01/2026



09/02/2026

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : info@maloti.ie



Open your camera
app & point here
to view this ad
online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Maloti Indian cuisine are currently recruiting a Dynamic Business Development Manager full of energy and passion for this top dining establishment.

Your Key Responsibilities Include but Are Not Limited to:

- Co-ordinate with senior management team and develop management processes

- Building the business to maximize the growth of the organization

- Closing deals in the relevant marketing issues and managing with a view to achieving revenue growth.

- Identify where business is lacking to enhance its profitability, generate report and contingent plan to resolve and improve.

- Evaluation of the new business projects, create feasibility report, conduct market research, generate report and do presentation with recommendations

- Analyse the data in order to understand the customer behaviour and business performance

- Present and explain the findings to the senior management in order to increase profitability.

- Provide suggestions for the improvement of related objectives.

- Building networks to achieve business goals and objectives.

- Utilise available resource and enhance staff capabilities while giving training

- Find new business opportunities to expand business operations

- Analysing the market position of the restaurants and present it to the director.

- Implementing action plans in order to control costs and designing financial budgets.

- Integration of project marketing strategies with modern technologies and social media.

- Promote the positive and team building working environment.

This job also requires to work along with senior and junior level staff, also meeting and greeting the customers to build a rapport with them.

Further candidate requirements include:

- Can-do attitude.

- Strong work ethic and ability to multitask.

Ability to delegate tasks and empower direct reports.

Excellent communication skills with fluent English, written and spoken.

Ability to coach and mentor employees.

Ability to create and deliver employee training plans.

Strong customer support experience and complaint handling.

Excellent interpersonal and customer support skills.

Highly motivated and ability to work both independently and as part of a team.

Be solution-orientated and creative to ensure excellent customer experiences.

- **Sector:** accommodation and food service activities

Career Level

- Managerial

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 2
- **Minimum Qualification:** Level 8 (incl Higher Diploma & Honours Bachelor Degree)

(Desirable)

- **Ability Skills:** Analytical, Customer Service, Sales/Marketing
- **Competency Skills:** Decision Making, Working on own Initiative
- **Additional Skills:** HACCP
- **Specialising In:** business development strategy; sales growth planning; market research; marketing campaigns