



TEKSYSTEMS GLOBAL SERVICES



#JOB-2425145



Suite 41.1, Ella House East, 41 Merrion Sq E,  
Dublin 2, D02 NP96



No of positions : 1



Paid Position



39.5 hours per week



45000.00 Euro Annually



18/12/2025



15/01/2026

## How to apply

### Application Method :

Not available



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app & point here  
to view this ad  
online



## Principal Talent Specialist

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

Working for Allegis Group Limited via TEKsystems Global Services as a Principal Talent Specialist, you'll leverage deep expertise in IT contract recruitment to deliver exceptional client and contractor experiences. You'll represent the TEKsystems brand in client interactions, provide market insights, and support the Talent Delivery team in placing world-class contractors. You'll also advise on contractor engagement and retention strategies, ensuring consistent employment through extensions or redeployment.

### Experience & Performance Expectations

- Minimum 4+ years in IT/Tech contract recruitment.
- Ability to set and attend consultant meeting both virtually and face to face.
- Proven success in staff augmentation, meeting placement/revenue targets.
- Skilled in managing multiple vacancies across sales partners.
- Experience mentoring junior team members.
- Strong track record in contractor redeployment and high NPS scores.
- Must have experience using Salesforce CRM products.

### Career Development Support

- Access to coaching from the Professional Development team and leadership.
- Time allocated for webinars, market trend sessions, and offsite upskilling.
- Encouraged participation in networking events to build relationships and promote the TEKsystems brand.

### Core Responsibilities

- Share expert insights in daily team planning to support requirement fulfillment.
- Lead business qualification with sales partners, offering specialist knowledge.
- Stay current on technologies and industry trends to connect with candidates.
- Manage multiple roles simultaneously and guide junior colleagues.

Proactively engage contractors for future opportunities before current projects end.

Deliver market intelligence to enhance contractor experience.

Source diverse talent aligned with client I&D goals.

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#### Relationship Management

Build and maintain a searchable contractor network.

Collaborate closely with sales and support teams to ensure timely placements.

Share business intelligence to support sourcing strategies and sales BD activity.

Coach junior team members on relationship-building with internal and external stakeholders.

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#### Tools & Best Practices

Use CRM (Salesforce), LinkedIn, job boards, CV libraries, and Teams to deliver excellent service.

Champion data hygiene and accurate tracking in CRM.

Engage with internal learning platforms and seek coaching opportunities.

Stay informed on market trends and provide expert insights to clients and contractors.

Take ownership of personal development through proactive learning and collaboration.

Working Hours: Monday - Thursday 8:30a - 5:30p & Friday 8:30a - 5:00p (39.5 hours) ONSITE

- **Sector:** administrative and support service activities

#### Career Level

- Experienced [Non-Managerial]