



Company Details Confidential



#JOB-2422439



APG SALES PROMOTION (IRELAND) , 27

Ormond Quay Lower, Dublin 1, D01 X942



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



26/11/2025



24/12/2025

How to apply

Application Method :

Not available



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online



Key Accounts Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Description: The Key Accounts Manager is responsible and accountable for managing multiple relationships with airline partners and travel agents, key responsibilities include: Building managing relationships with travel agencies, tour wholesalers and commercial accounts; planning and leading negotiations with agents; managing key accounts and contracts on a daily basis; competently obtaining and presenting quantitative data for negotiations with airlines and agents.

Requirements: At least four years of previous experience working for an airline or an airline service provider is necessary.

Salary: €34,000 per year.

Hours per week: 39 hours.

Location: Apg Sales Promotion (Ireland) Limited - 27 Lower Ormond Quay, Dublin 1.

- **Sector:** transportation and storage

Career Level

- Experienced [Non-Managerial]