



Company Details Confidential



#JOB-2421373



Apartment 2, The Courtyard, Fair Hill,
Killarney, Co. Kerry, V93 KR26



No of positions : 1



Paid Position



40 hours per week



33453.00 Euro Annually



19/11/2025



17/12/2025

How to apply

Application Method :

Not available



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online



Business Development Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Identifying and generating new business leads and opportunities to grow the client base

Pitching internship and work experience programs to prospective companies and institutions

Building and maintaining strong relationships with existing clients to encourage repeat business

Preparing and delivering professional presentations and proposals to potential clients

Collaborating internally with marketing, operations, and senior management teams

Following up on leads through calls, emails, and networking events to convert them into business

Setting and achieving sales targets to meet company growth objectives

Conducting market research to understand competitor offerings and identify trends

This role involves strong communication, sales, negotiation skills, and the ability to multitask in a fast-paced environment focused on expanding internship opportunities and partnerships.

- This vacancy is suitable for Remote/Blended working
- **Sector:** administrative and support service activities

Career Level

- Experienced [Non-Managerial]