



CONNOLLY STAIRS LIMITED



#JOB-2416634



CONNOLLY STAIRS LIMITED, Kore Dev Pk,
John F Kennedy Drive, Dublin 12, D12 XVP6



No of positions : 1



Paid Position



39 hours per week



34000.00-39000.00 Euro Hourly



16/10/2025



13/11/2025

How to apply

Application Method :

Not available



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Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Connolly Stairs Ltd, a specialist Irish manufacturer of bespoke staircases, is seeking an experienced Business Development Manager to support the company's expansion in Ireland's construction and manufacturing sectors.

The successful candidate will develop new business opportunities, manage client relationships, and strengthen partnerships with architects, contractors, and developers. This position plays a key role in strategic planning, sales development, and market analysis.

This is a full-time, permanent position based in Dublin.

Key Responsibilities:

- Conduct market and competitor analysis to identify new opportunities.
- Develop and maintain relationships with B2B clients and partners.
- Negotiate and close commercial contracts and service agreements.
- Coordinate with marketing and production teams to deliver high-quality outcomes.
- Prepare sales forecasts, performance reports, and business proposals.
- Support management in planning and executing growth strategies.

Requirements:

- Qualification in Business, Management, or related discipline (minimum Level 6).
- Minimum 3 years' experience in business development, sales, or client management.
- Strong communication, organisational, and negotiation skills.
- Background in manufacturing, construction, or design sectors preferred.

- **Sector:** manufacturing

Career Level

- Managerial