



Silverfame Group



#SEMP-2412967



Multiple Locations



No of positions : 15



Self Employed



40 hours per week



Commission Based



22/09/2025



20/10/2025

How to apply

Application Method :

Not available



Open your camera
app & point here
to view this ad
online



Field Sales Representative (Self-Employed / Independent Contractor)

Job Description

Multiple Locations :

- Co. Dublin,
- Co. Cork,
- Co. Galway,

Location: Dublin & Cork (field-based, with flexibility to expand nationwide)

Contract Type: Self-Employed / Independent Contractor

Sector: Sales & Business Development

About the Role

Important: This is a self-employed, commission-based opportunity. You will be working as an independent contractor, not an employee of Silverfame Group. Hours are flexible and managed by you.

Silverfame Group is expanding our nationwide sales network and we're looking for motivated individuals who want the freedom of self-employment combined with the support of professional training and brand partnerships. As a Field Sales Representative, you will manage your own schedule and sales activity while representing well-known brands across hospitality, utilities, and payments.

This is a self-employed role with uncapped earning potential. You will be responsible for the full sales cycle — from prospecting to closing — with support from our onboarding, training, and branded resources.

What You'll Do

- Prospect and engage new B2B customers in the field
- Qualify prospects and match them with partner solutions
- Deliver persuasive pitches and product presentations
- Negotiate, handle objections, and close deals
- Manage your pipeline and activity through CRM tools

- Build long-term relationships with clients

What We Offer

- Uncapped commission – your earnings are directly tied to your performance
- Referral bonuses for introducing new sales reps
- Full onboarding & training support
- Branded marketing resources and mentorship from experienced reps
- The flexibility of managing your own business and schedule

What We're Looking For

- Confident, outgoing communicators who enjoy face-to-face selling
- Sales or hospitality background preferred, but not essential
- Entrepreneurial mindset — comfortable with a self-employed model
- Driven, goal-oriented, and eager to succeed in a performance-based environment
- Full Irish driving licence

Important Information

This is a self-employed, commission-only opportunity. You will not be an employee of Silverfame Group. Income is fully performance-based and will vary depending on individual effort and results.

How to Apply

Submit your CV and a short cover note outlining your interest and availability.

- This vacancy is suitable for Remote/Blended working
- **Sector:** other service activities

Career Level

- Professional

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 1
- **Driving Licence:** Full: B

(Desirable)

- **Ability Skills:** Communications, Customer Service, Hospitality, Sales/Marketing
- **Competency Skills:** Negotiation, Networking, Time Management, Working on own Initiative
- **Specialising In:** tech;sales