



MONASTEREVIN MOTORS LIMITED



#JOB-2412921



Co. Kildare,



No of positions : 1



Paid Position



39 hours per week



Competitive



19/09/2025



17/10/2025

How to apply

Application Method :

Please apply to the vacancy by the following means:

URL :

<https://api.occupop.com/shared/job/general-manager-5217f>



Open your camera
app & point here
to view this ad
online



General Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Monasterevin Motors T/A Toyota Naas, representing Ireland's #1 car brand along with a robust LCV business, has achieved substantial growth and we now have a very exciting new opportunity for a General Manager to join this dynamic, vibrant and progressive team.

SUMMARY OF THE JOB FUNCTION.

1. Set an example for the team in terms of work ethic, communication, leadership and personal behaviour.
2. Responsibility for the site and presentation standards throughout the organisation.
3. Ensure optimum standards are maintained in all aspects of the business with a particular emphasis on employee and customer experience.
4. Create and nurture a performance driven environment.
5. Lead and manage the senior management team to ensure maximum efficiency, profitability and clear communication.
6. Manage performance of financial, commercial and operational challenges and targets for all areas of the business along with the timely reporting of same.
7. Ensure the organisation structure is fit-for-purpose and manage the recruitment, onboarding, personnel training and development along with individual performance management throughout the business.
8. Undertake collaboration and communication in a timely and concise manner with Group Directors and Senior Managers.

9. Implement best practice standards in health and safety (including compliance with all legal obligations) and employee wellbeing.

10. Take leadership of a process to review all channels of customer feedback so that shortcomings are identified and corrective SMART action plans are implemented and strengths are highlighted and communicated.

11. Be an exemplary ambassador for Toyota Naas and seek to enhance the reputation of the business at every opportunity.

12. Ensure adherence to all mandatory manufacturer standards in all aspects of the business.

EXPERIENCE AND QUALIFICATIONS REQUIRED.

1. Minimum 5 years experience within a General Manager/Dealer Principal role within a franchise dealer.

2. Excellent leadership, communication and performance management skills, especially in a pressurised environment.

3. Planning and organising skills.

4. A flexible and adaptable approach.

5. The ability to communicate effectively at all levels.

6. Business and financial acumen.

7. Experience in the areas of talent acquisition, retention and staff development.

8. Experience in maintaining exemplary customer relations.

9. IT skills continuously developed as required by the role.

10. Proven ability to manage major projects.

11. Experience and knowledge of modern business methods and financial control. Skills in using this knowledge in a practical way.

12. Relevant and up-to-date knowledge of vehicle trends, consumer and vehicle legislation, industry and trade practices.

13. Analytical and critical thinking skills.

14. Proactive approach to developing, implementing and maintaining best practice systems and processes.

- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Senior Executive

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 8
- **Minimum Qualification:** Level 7 (incl Diploma & Ordinary Bachelor Degree)

(Desirable)

- **Ability Skills:** Analytical, Communications, Customer Service, Financial
- **Competency Skills:** Decision Making, Leadership, Priority Planning, Problem Solving
- **Specialising In:** main car dealerships
- **Driving Licence:** None
- **Languages:** English C1-Advanced
- **Proximity Locator Distance:** 10 Kilometres