



TFC DESIGNS LIMITED



#JOB-2411537



Unit 6, Long Mile Rd Bus Pk, Long Mile Road,  
Dublin 12, D12 XV0C



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



10/09/2025



08/10/2025

## How to apply

### Application Method :

Please apply to the vacancy by the following means:

Email : David.Dowling@kitchenworld.ie



Open your camera  
app & point here  
to view this ad  
online



## Sales Consultant

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

TFC DESIGNS LIMITED/KITCHENWORLD, based in 6 ALDI CENTRE, LONG MILE ROAD BUSINESS PARK-WALKINSTOWN is seeking an experienced and results-driven Sales Consultant to lead our sales team, drive revenue growth, and strengthen client relationships. With a strong background in product management, data analysis, and sales negotiation and pitch optimization.

The Sales Consultant will leverage their expertise in market intelligence, product positioning, and strategic planning to develop effective sales strategies that align with business goals.

#### Key Responsibilities:

- Discusses customer requirements and advises them on the capabilities and limitations of the goods or services being sold;
- quotes prices, credit details, delivery dates and payment arrangements and arranges for delivery and installation of goods if appropriate;
- makes follow up visits to ensure customer satisfaction and to obtain further orders;
- stays abreast of advances in product/field and suggests possible improvements to product or service;

#### Qualifications & Skills:

- Experience in sales consultant or related areas.
- Graduation in Business, Interior Design or related areas.
- Excellent negotiation and communication skills.
- Ability to work collaboratively with cross-functional teams.
- Experience in CRM tools and sales reporting software.
- Ability to optimize sales processes, perfect pitch and enhance customer engagement.
- Analyze sales data, and prepare information for proposals/quotations.
- Prepare and present key indicators for strategic decision-making and price point and optimization.

#### Additional Skills & Attributes:

Self-driven with a passion for sales and achieving results.

High level of integrity and professionalism.

Ability to adapt quickly in a fast-paced, changing environment.

Team-oriented with a collaborative mindset.

Job Type: Full-time, Permanent

Pay: €34,000 per year

Work Location: 6 ALDI CENTRE, LONG MILE ROAD BUSINESS PARK-WALKINSTOWN

Apply by email: [David.Dowling@kitchenworld.ie](mailto:David.Dowling@kitchenworld.ie)

- **Sector:** manufacturing

### **Career Level**

- Experienced [Non-Managerial]